

Excess capacities and competition

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- 1. Introduction: The European electricity sub-markets**
- 2. Price setting in liberalised markets**
- 3. The relevance of excess capacities in generation**
- 4. Mergers and acquisitions**
- 5. Long term contracts**
- 6. Perspectives for future price development**
- 7. Conclusions**

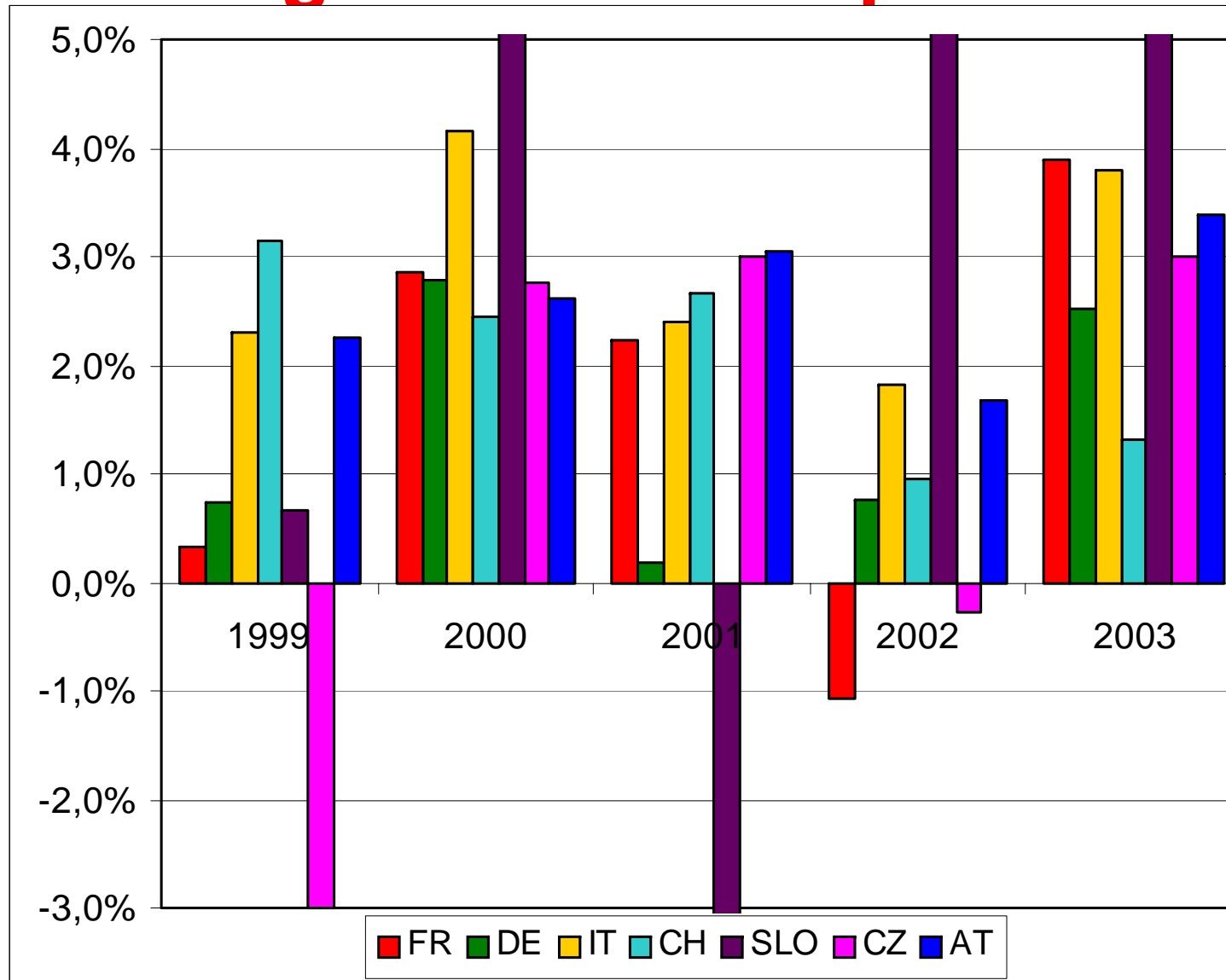
1. INTRODUCTION

- **Competition: expectations of EC -> very simplified assumptions on strategic behaviour of generators / grid operators!**
- **General lack of competition: in generation and supply in every country and sub-market**
- **In wholesale markets: strong suspicions regarding exertion of market power in every sub-market**

Motivation:

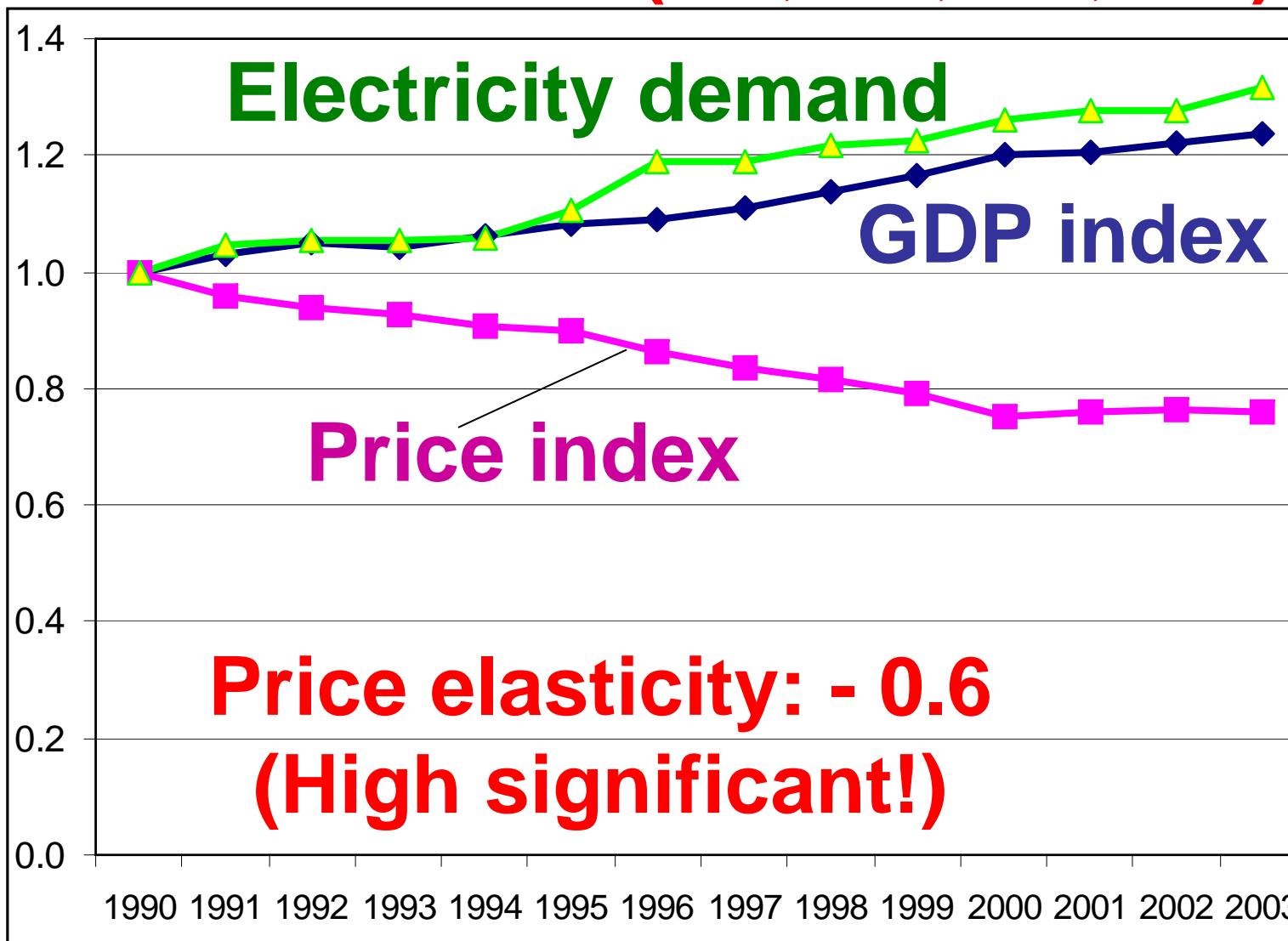
- **Centralised or decentralised electricity supply?**
- **Currently, incumbent utilities make money with power plants constructed and depreciated under regulated monopoly conditions without any additional investments -> Optimal solution for society? How long?**
- **Enhanced due to the exertion of market power**

Electricity demand growth in Europe

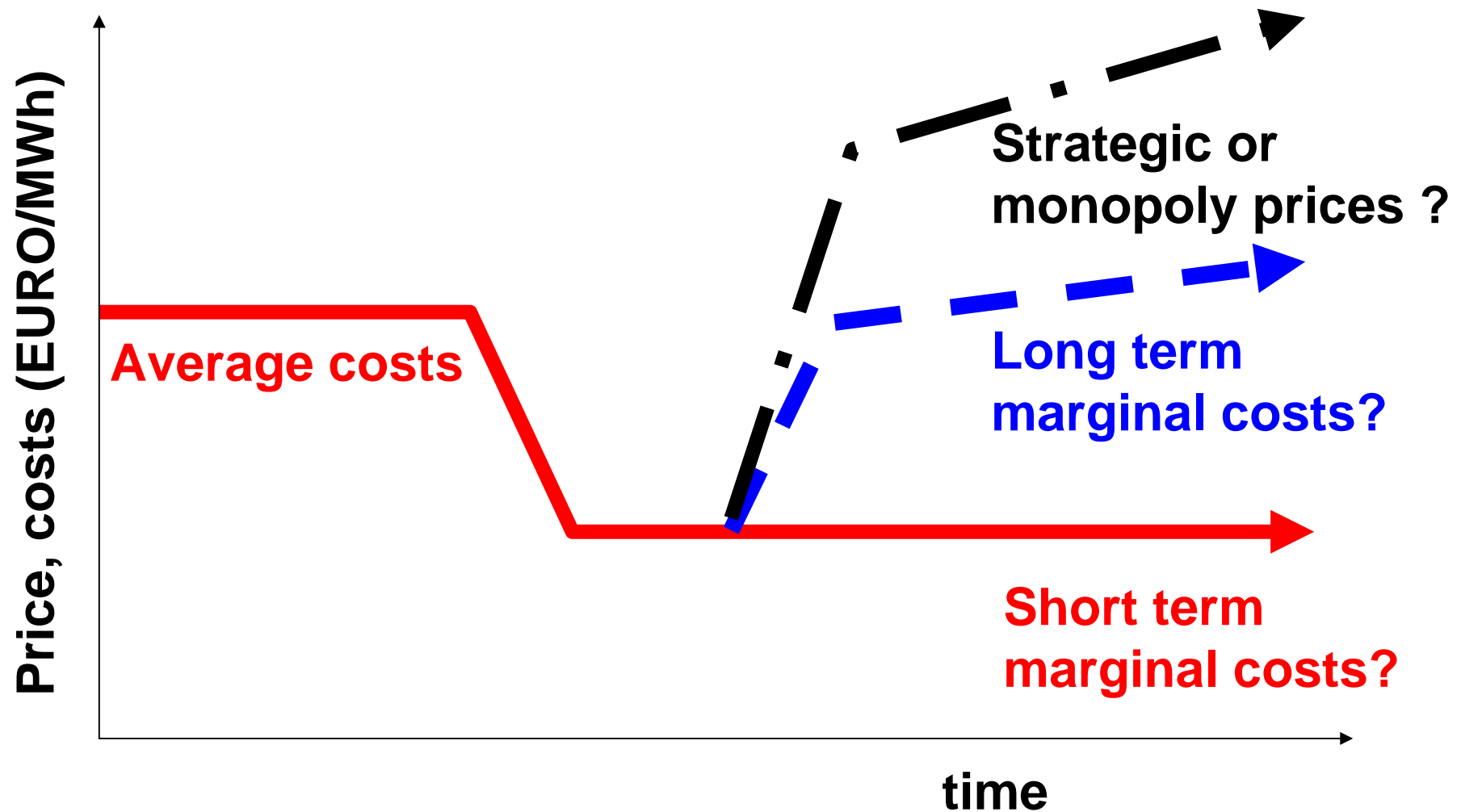


ON ELECTRICITY DEMAND IN

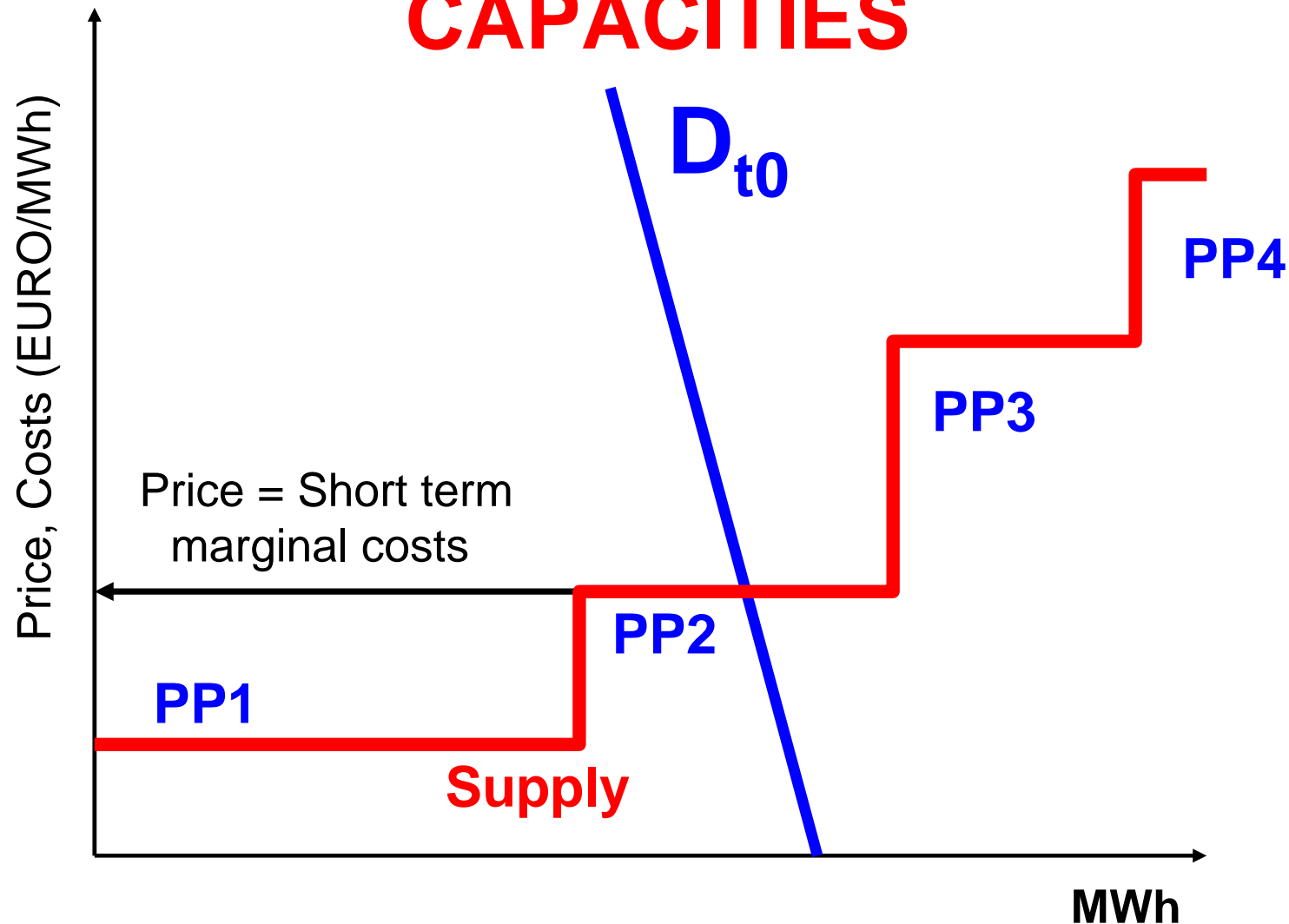
CENTRAL EUROPE (DE, FR, AT, CH)

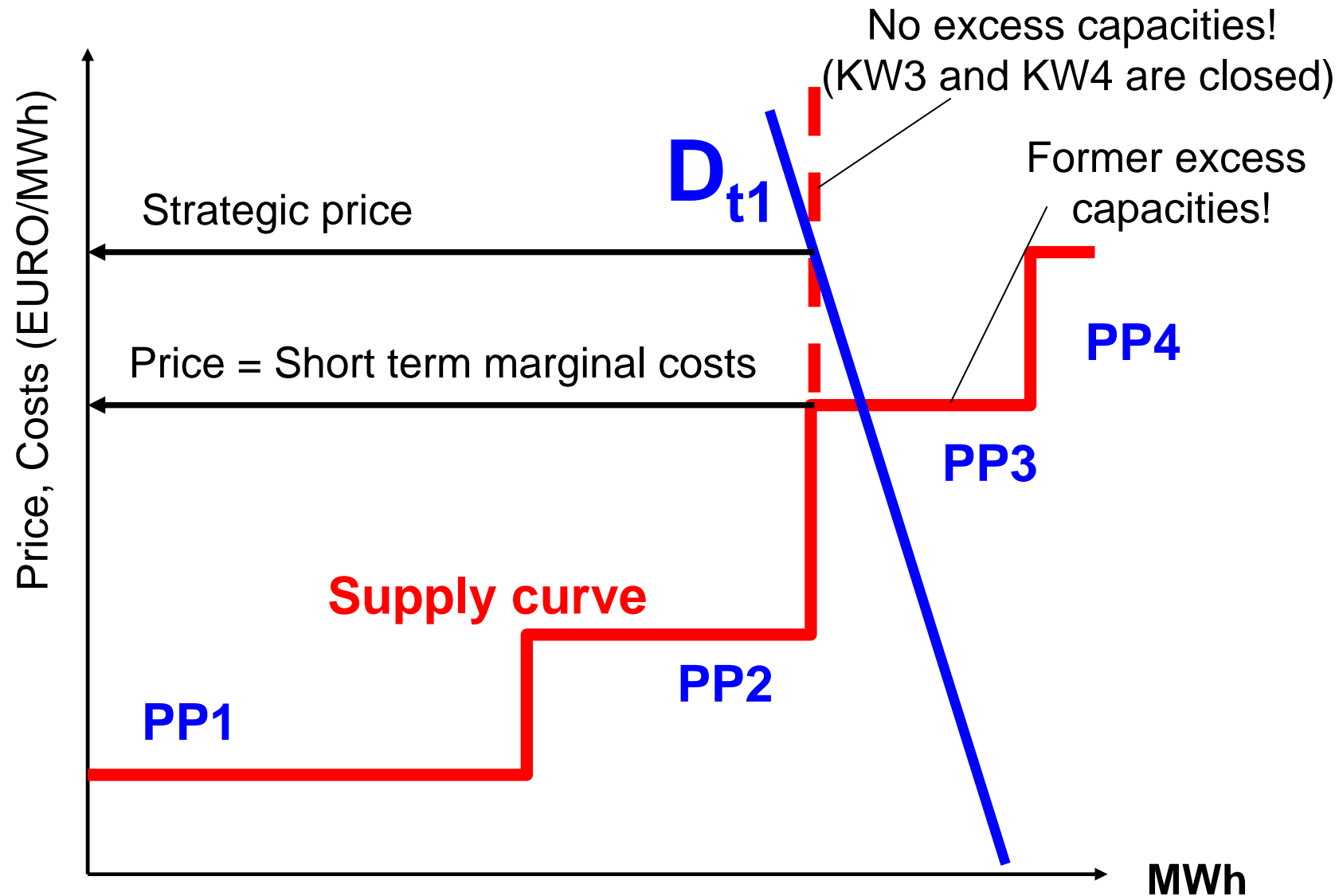


2. PRICES IN LIBERALISED MARKETS



PRICE SETTING IN A COMPETITIVE MARKET WITH EXCESS CAPACITIES





Note: If there is no reserve capacity every player can exert market power and bring about high strategic prices!

3. EXCESS CAPACITIES IN GENERATION

Remark 1:

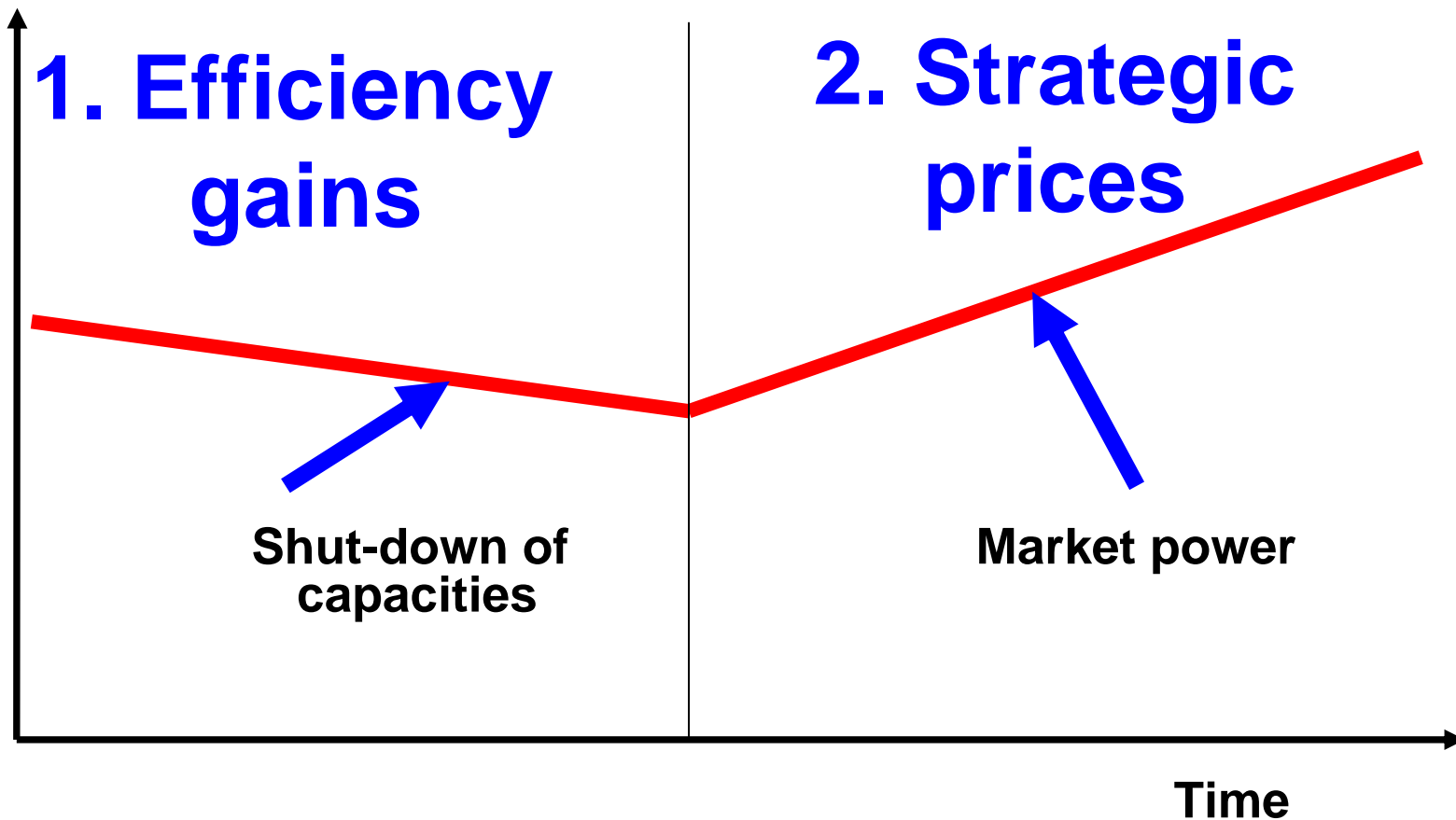
**CROSS-BORDER TRANSMISSION
CAPACITIES ENSURE A LARGER
MARKETS**

Remark 2:

**POLITICAL DECISION: ELECTRICITY
HIGHWAYS OR DECENTRALISED
GENERATION?**

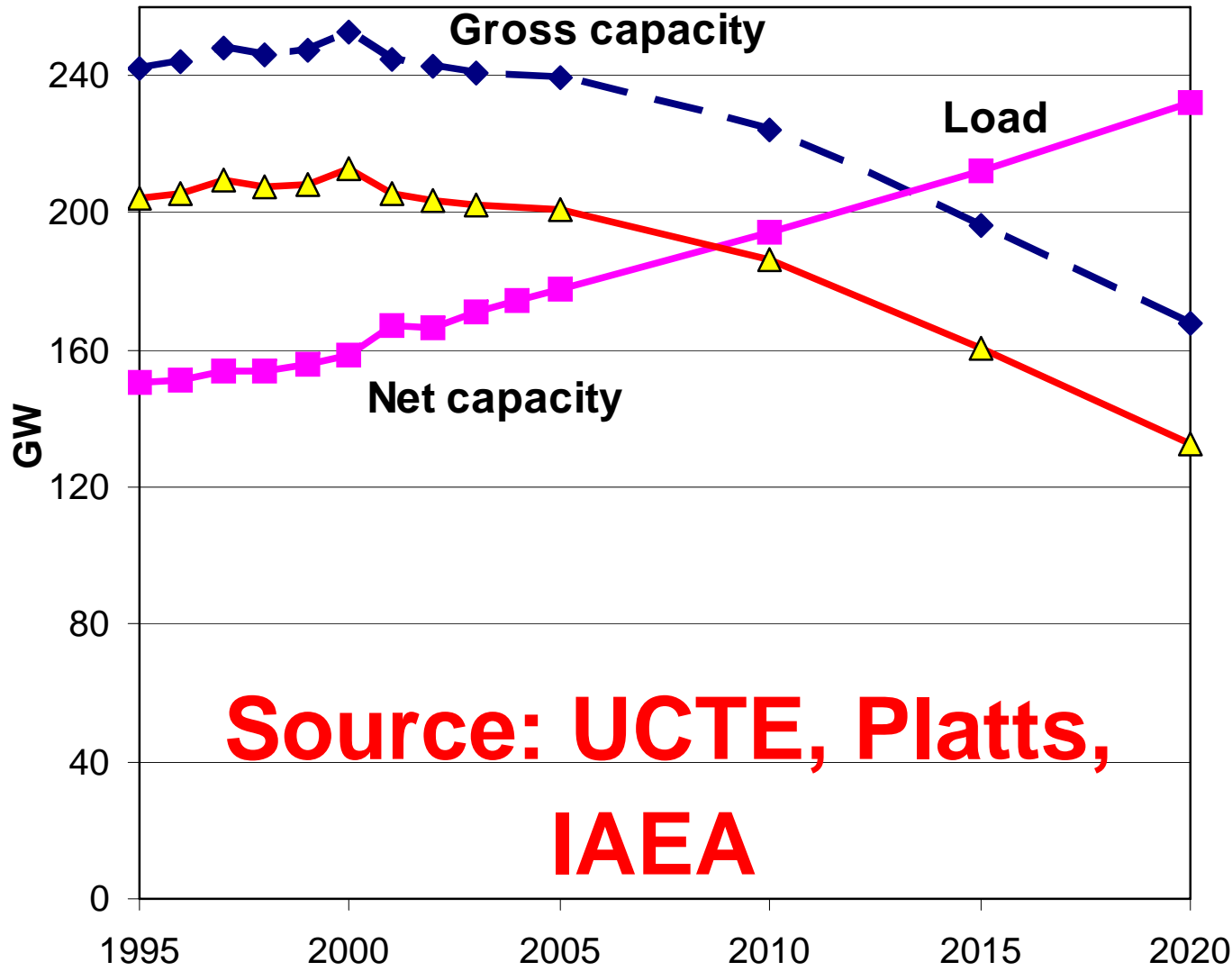
AMBIGUOUS ROLE OF EXCESS CAPACITIES

**Electricity
Price**



3. EXCESS CAPACITIES

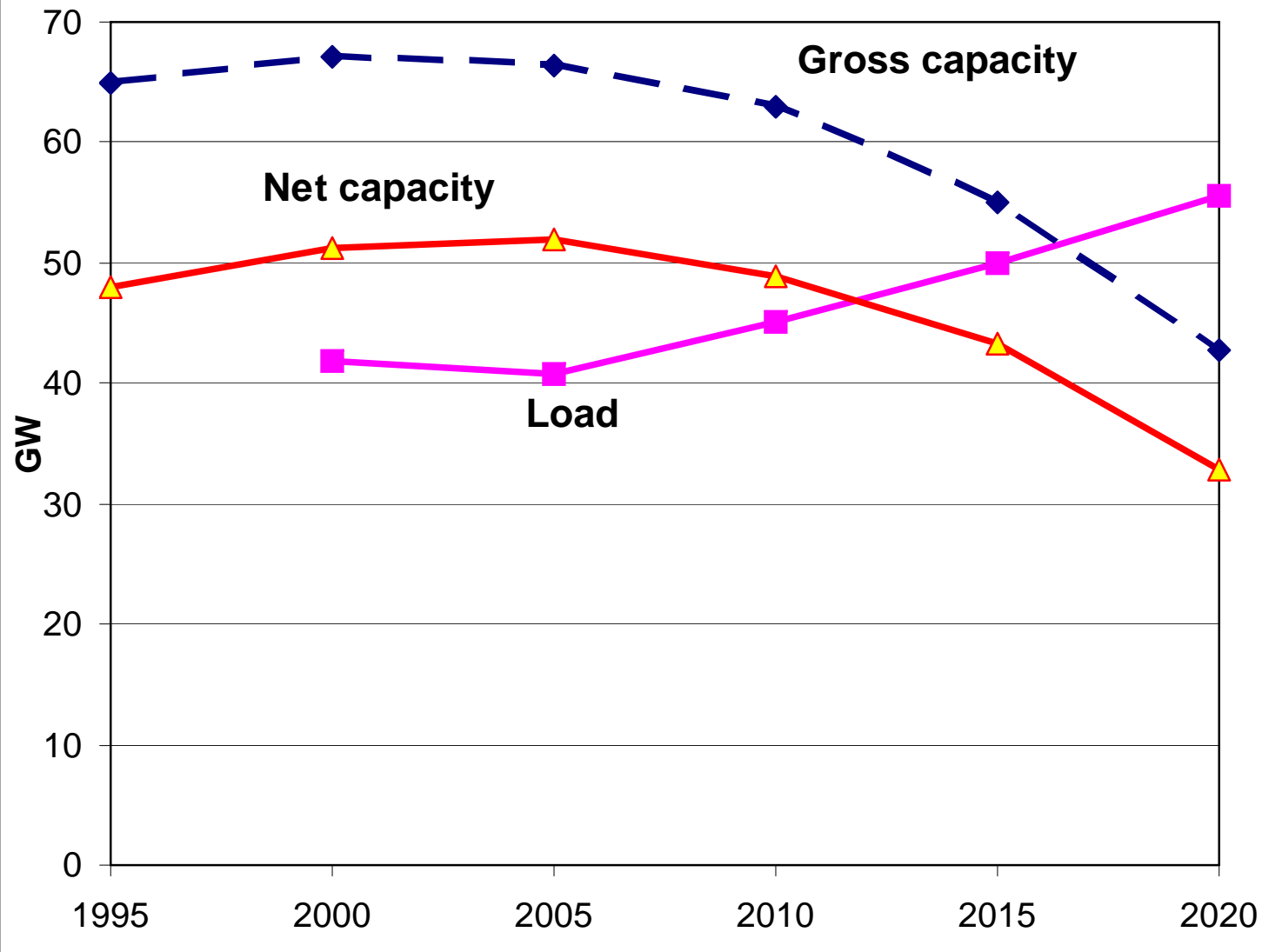
DE+FR+AT+CH: TRENDS IN LOAD VS.
GENERATION CAPACITY



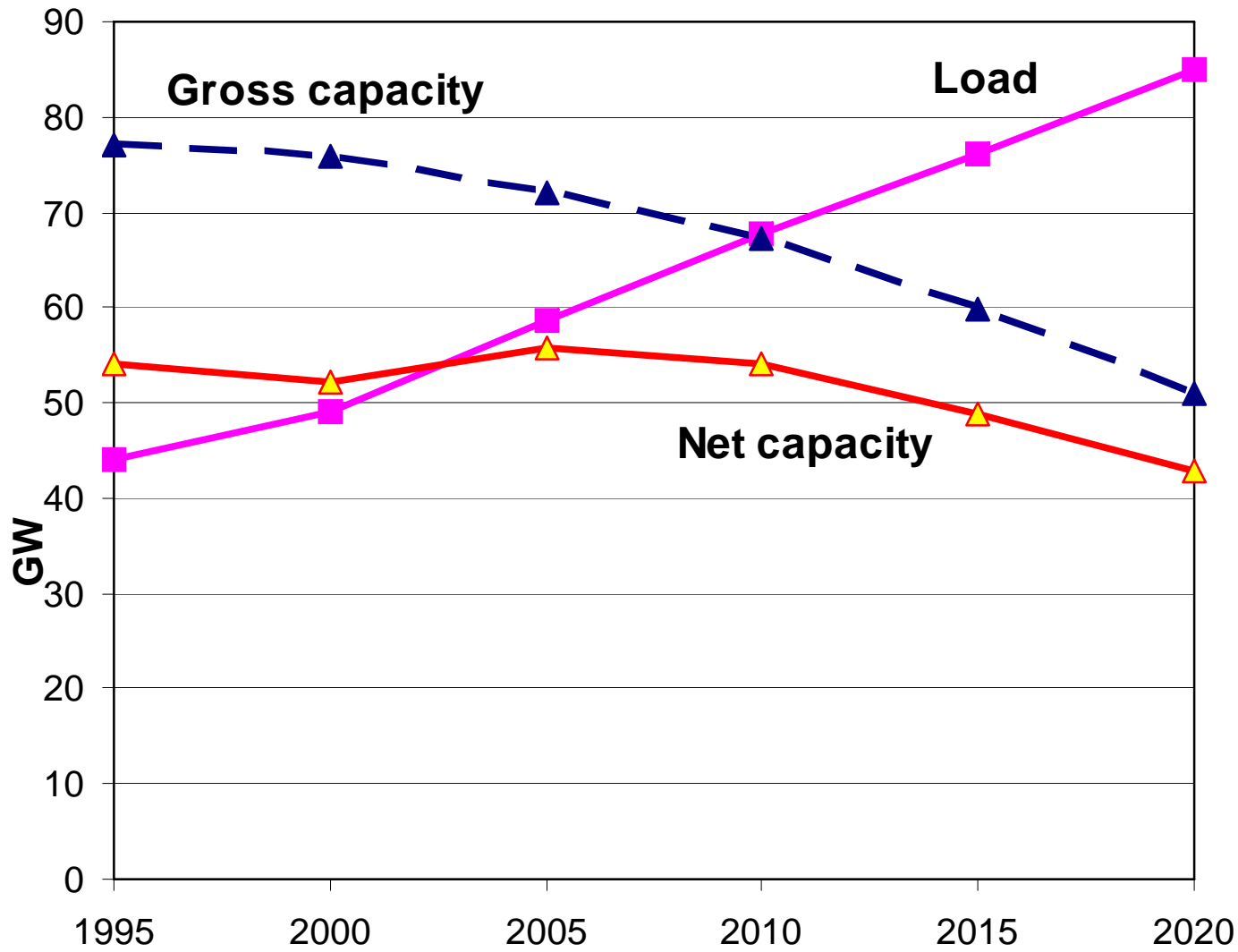
Source: UCTE, Platts,
IAEA

Eastern Europe

EASTERN EUROPE: TRENDS IN LOAD VS GENERATION CAPACITY

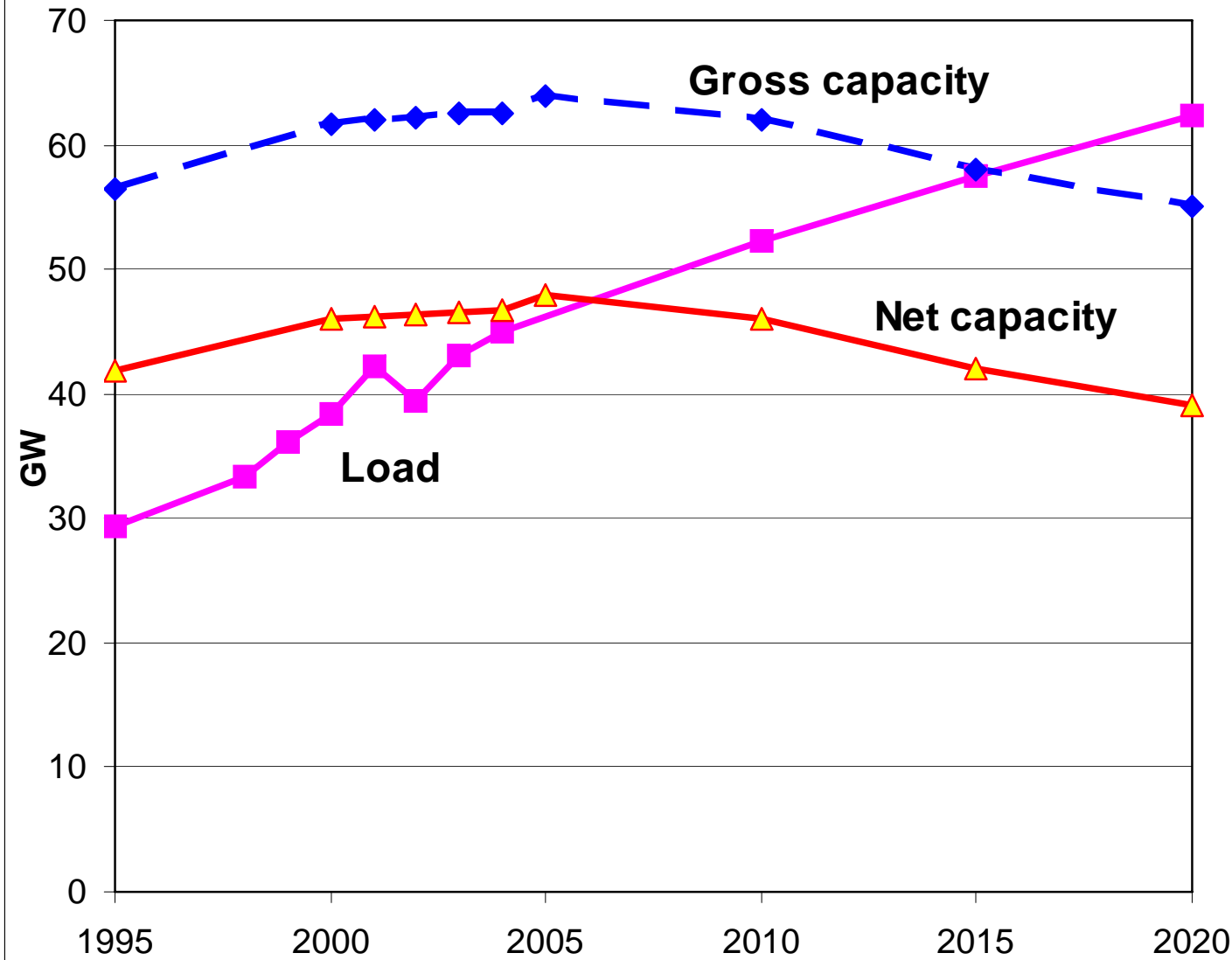


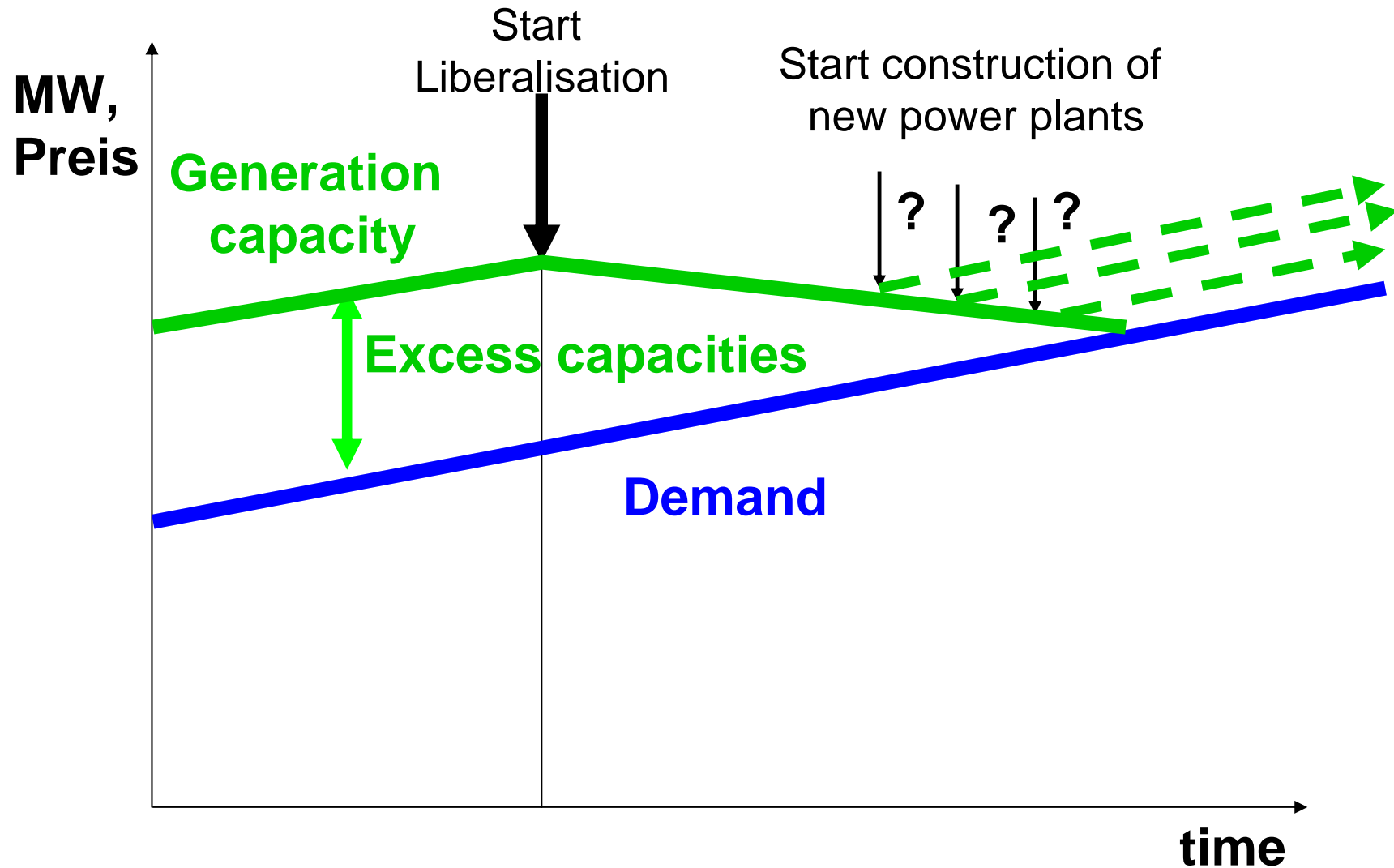
ITALY: TRENDS IN LOAD VS GENERATION CAPACITY



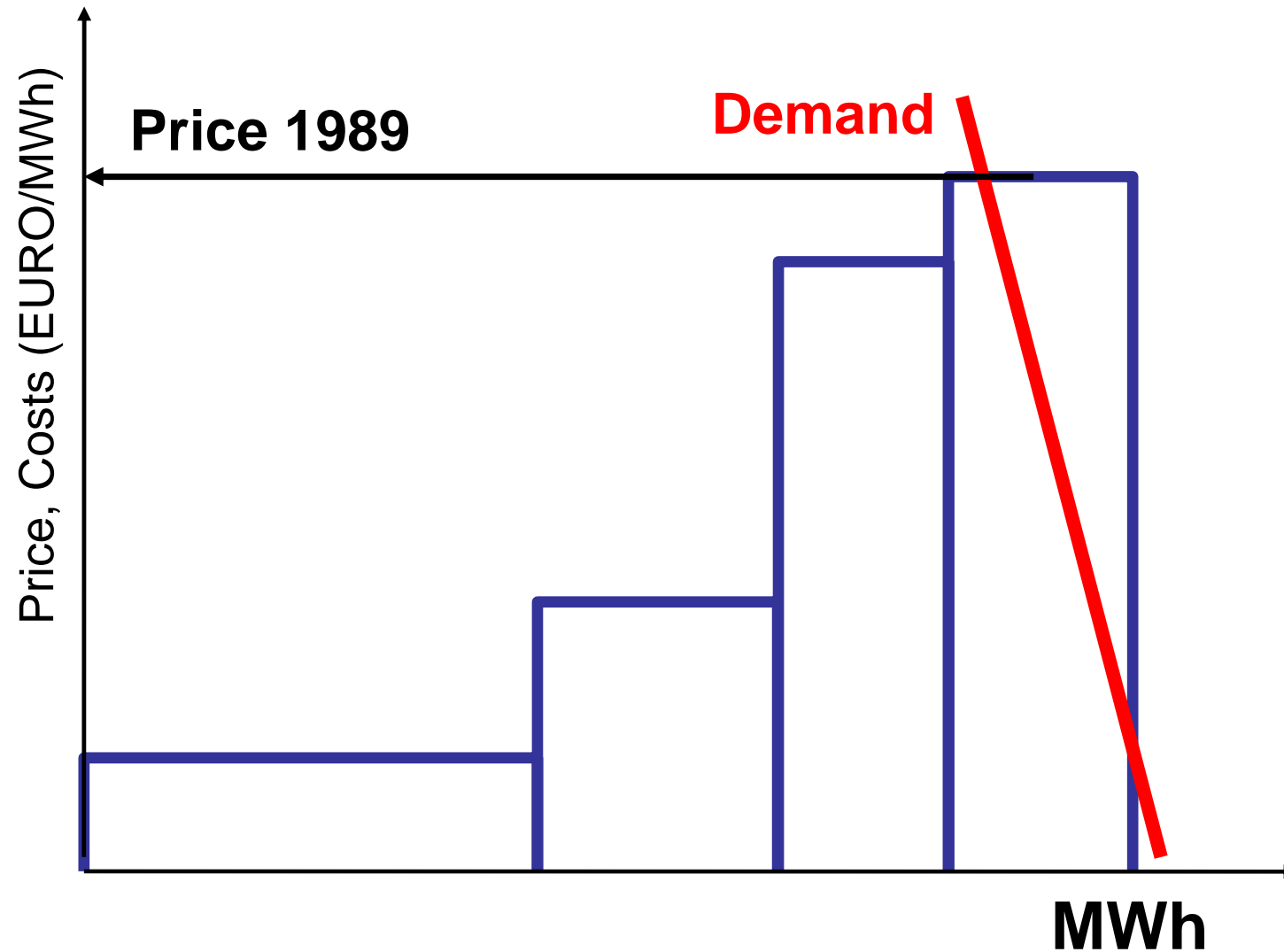
Spain & Portugal

SPAIN & PORTUGAL: TRENDS IN LOAD VS. GENERATION CAPACITY

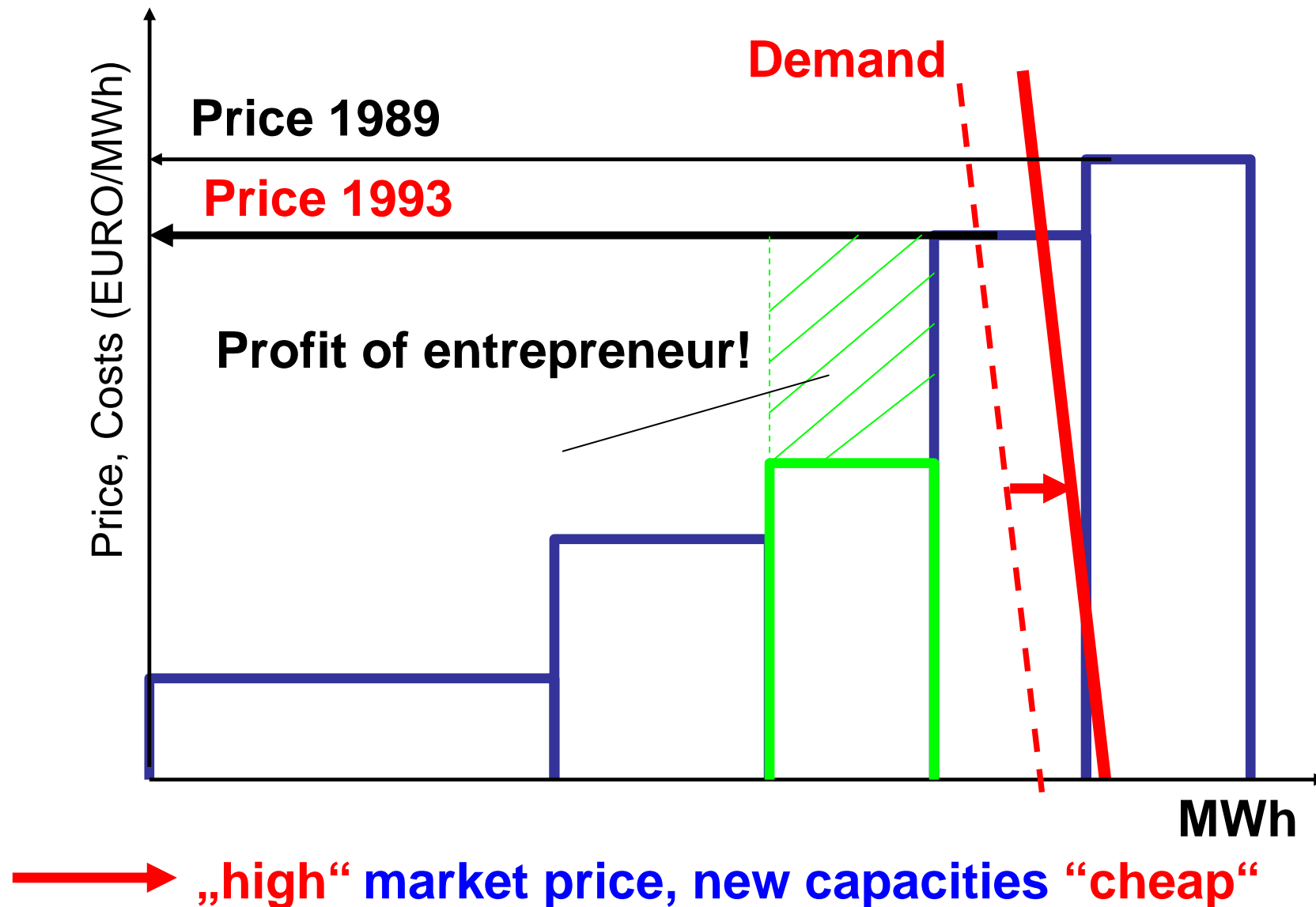




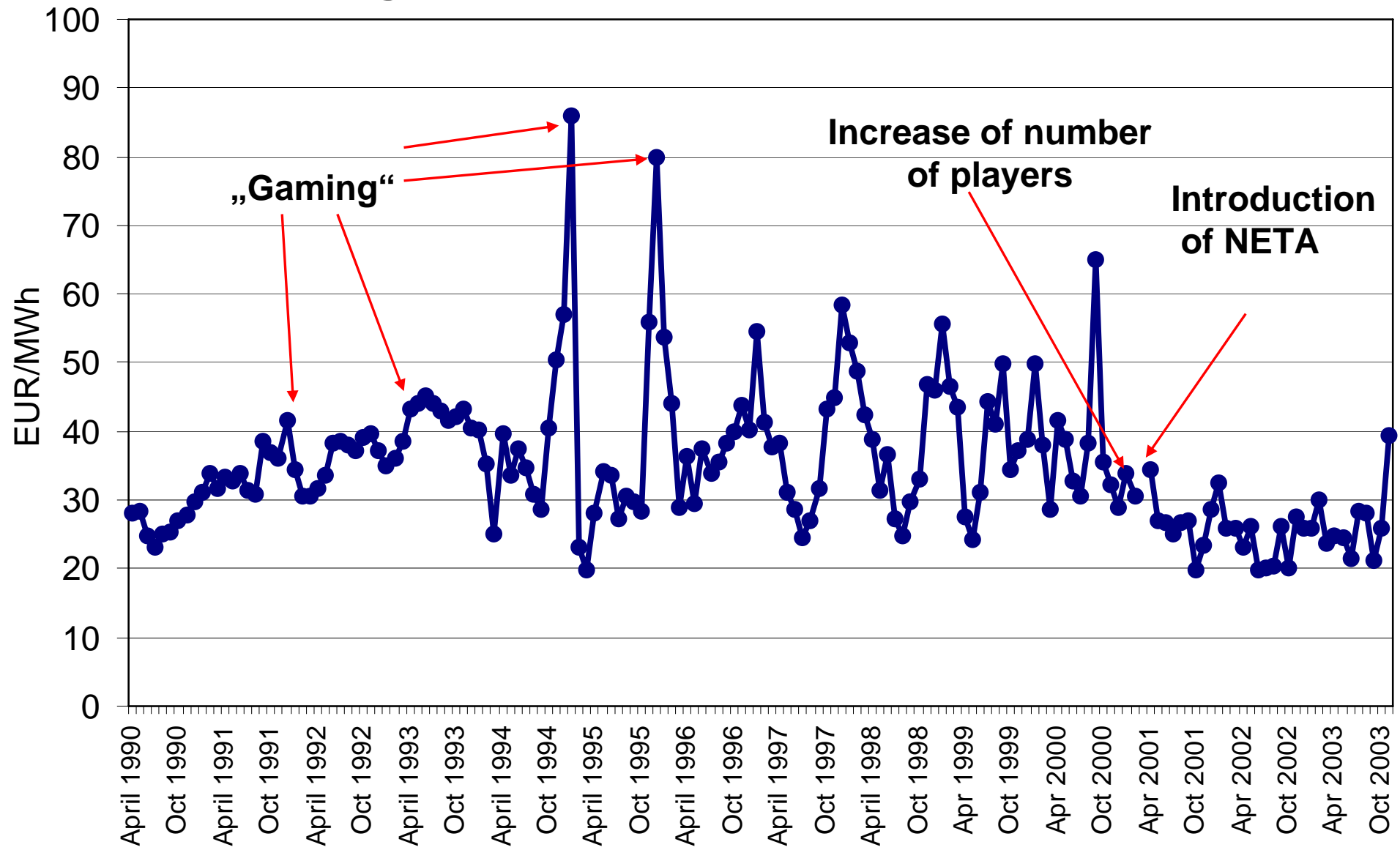
ENGLAND 1989



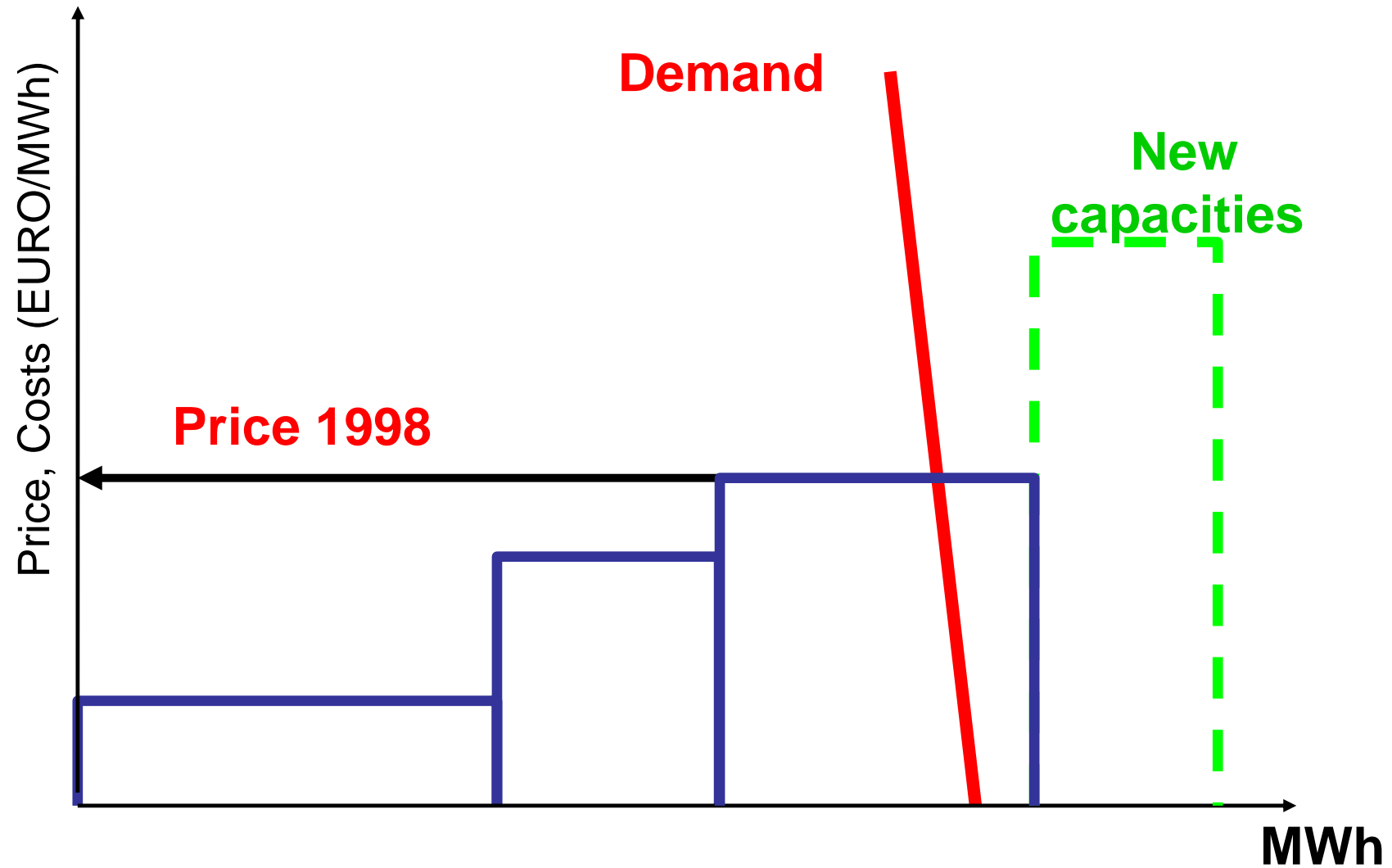
ENGLAND 1993



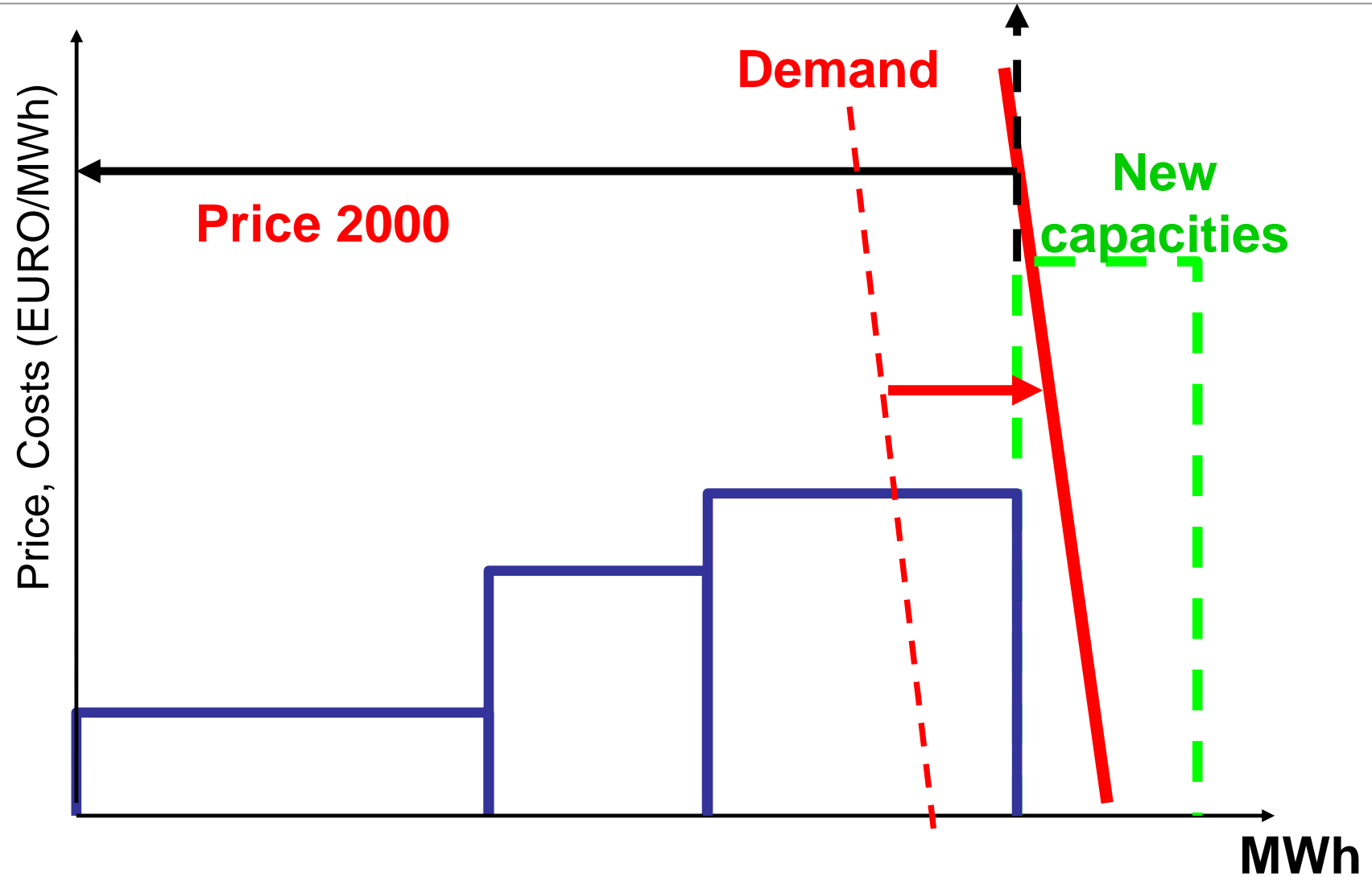
England&Wales: Spotmarktpreise



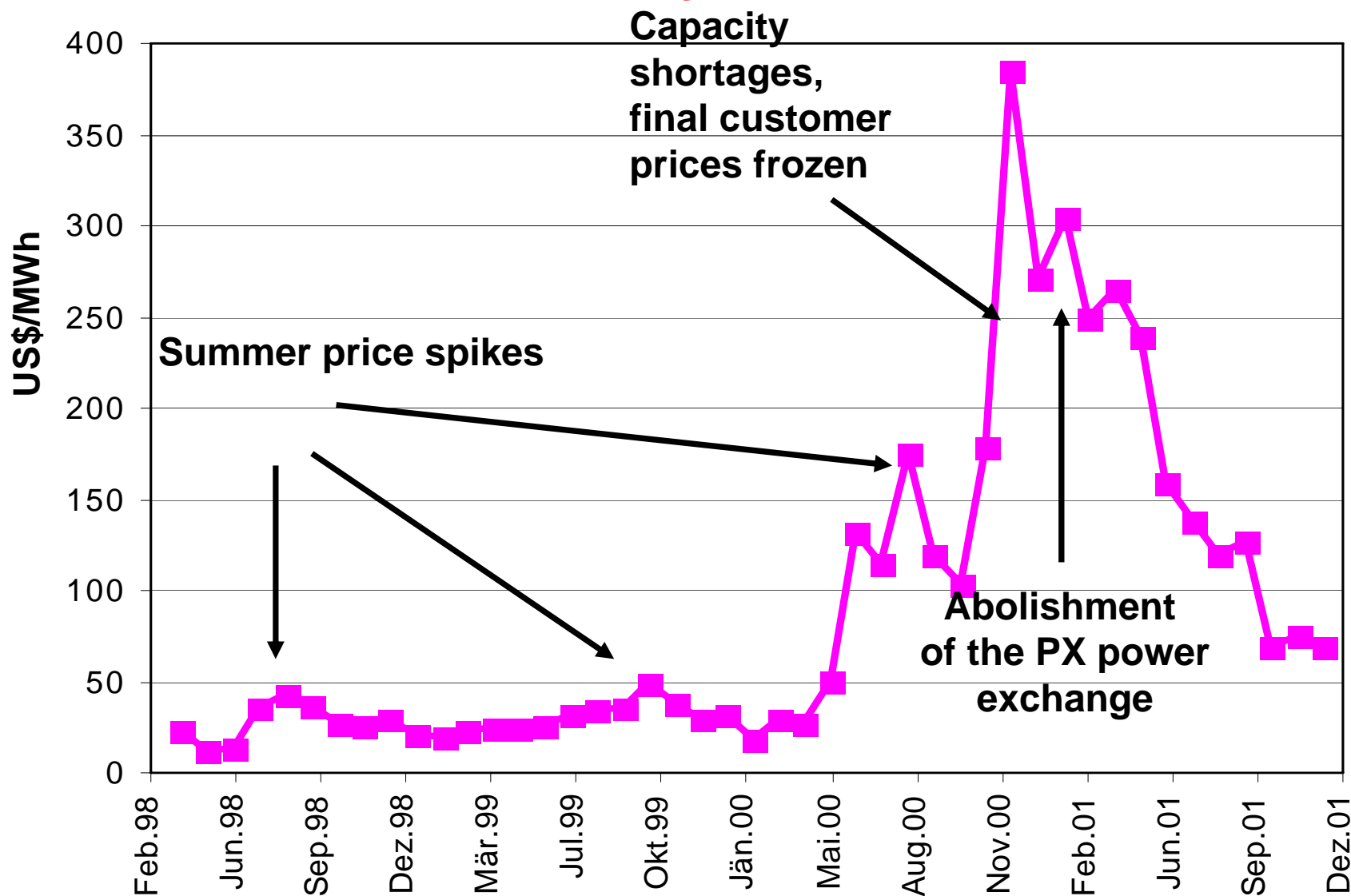
CALIFORNIA 1998



CALIFORNIA 2000



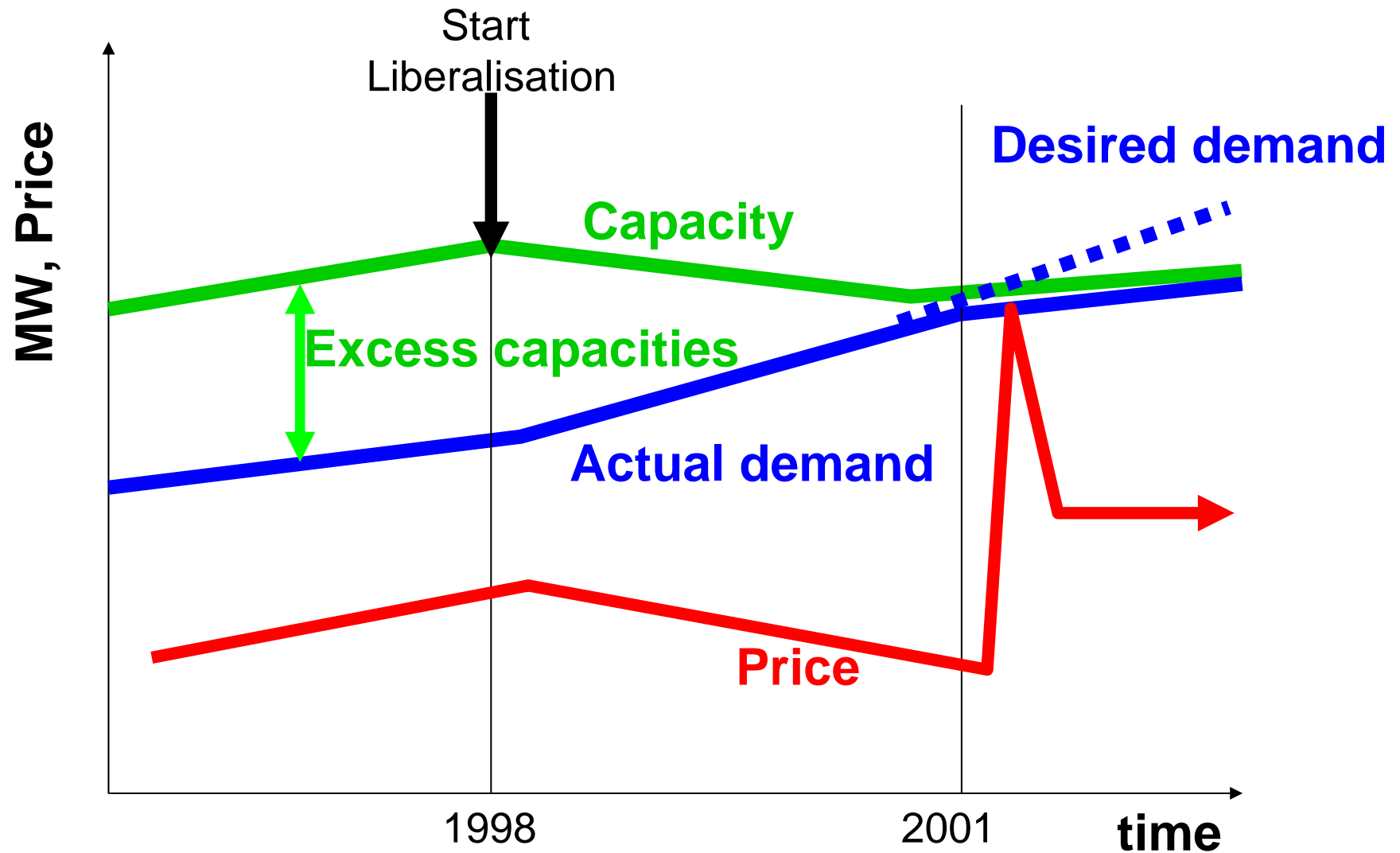
California: Wholesale electricity prices



Quelle: Blumstein et al 2002

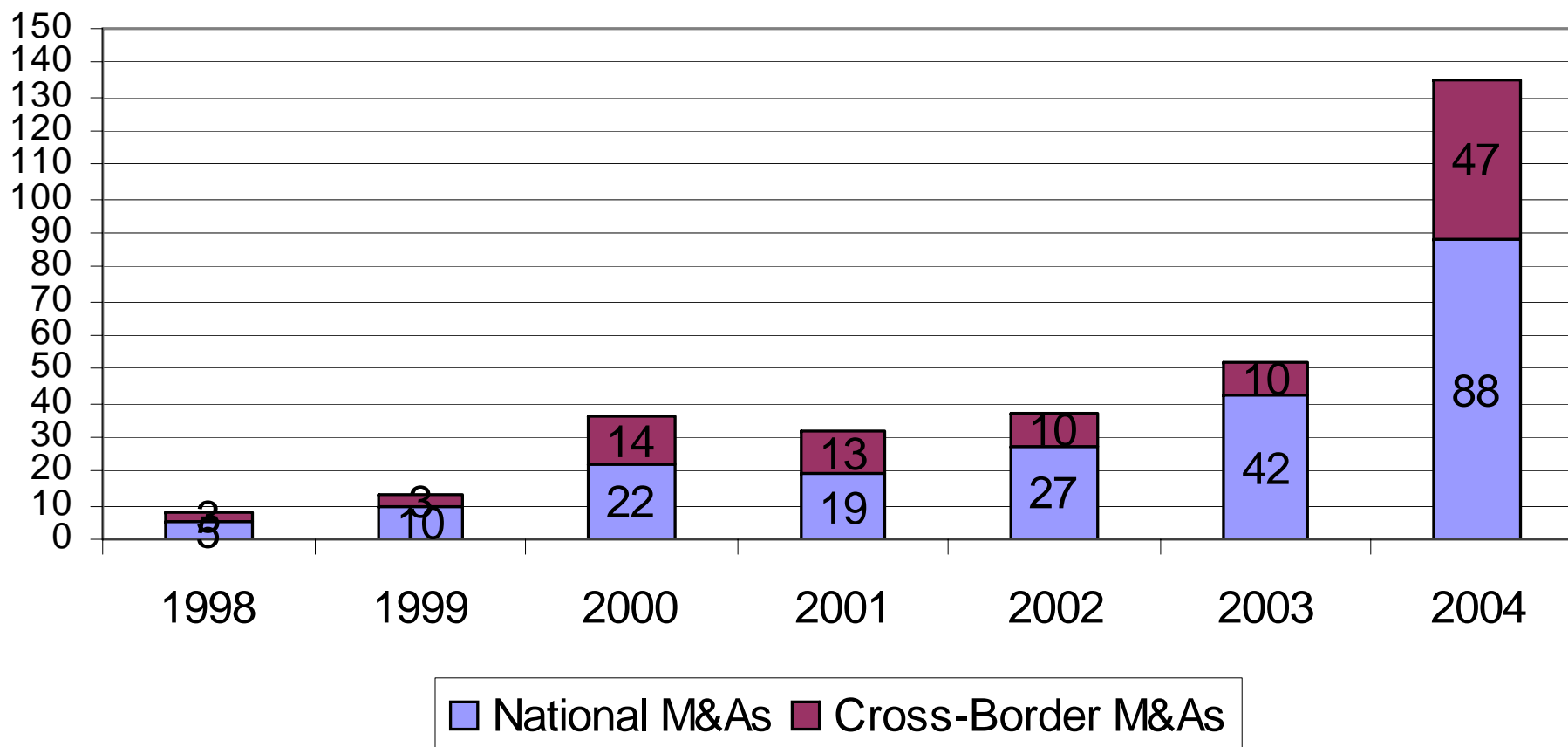
CAPACITY

DEVELOPMENT CALIFORNIA

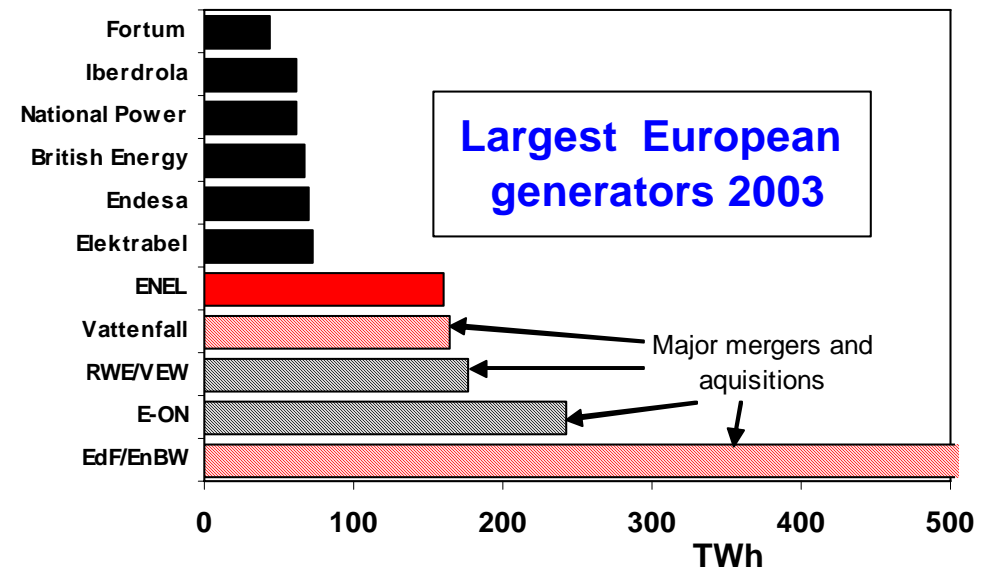
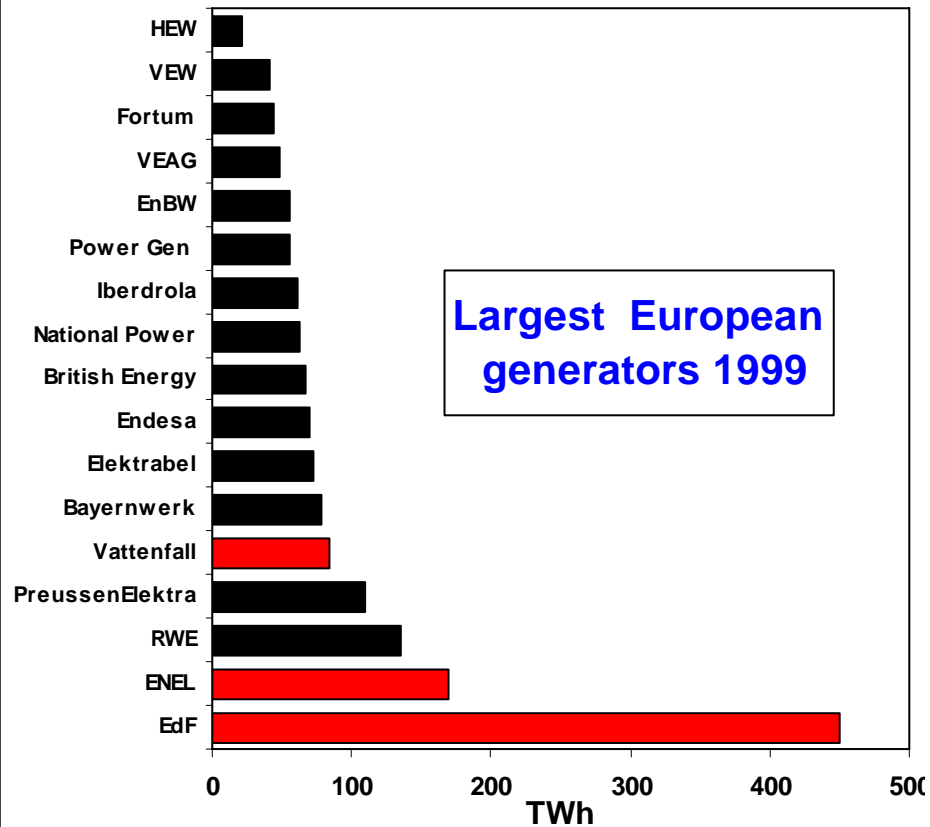


4. MERGERS AND ACQUISITIONS

Electricity sector National and Cross-border M&As in the EU



NUMBER OF LARGE GENERATORS IN EU-15

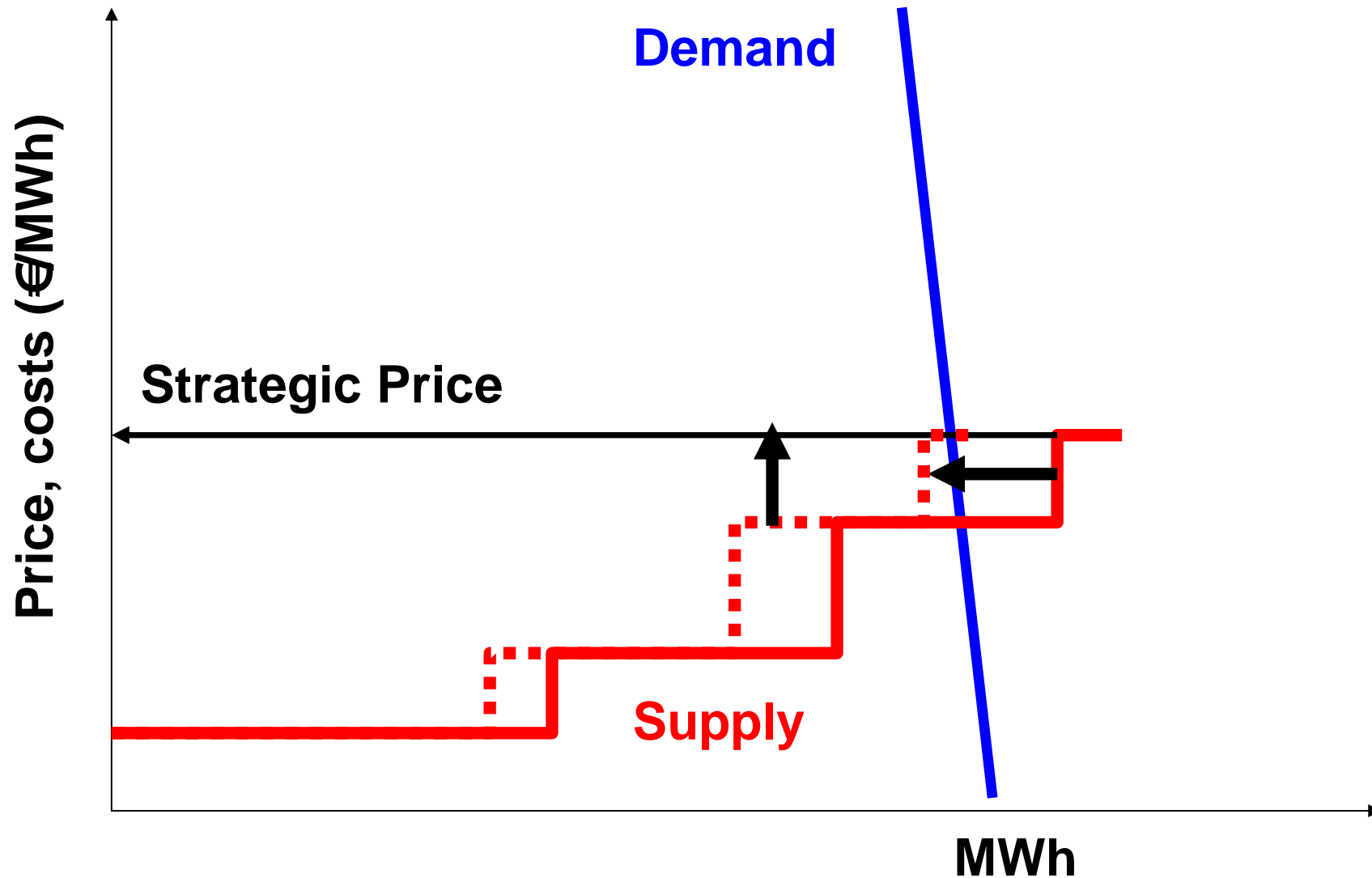


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11 !

„GAMING“ BY TAKING PLANTS OUT OF THE MARKET

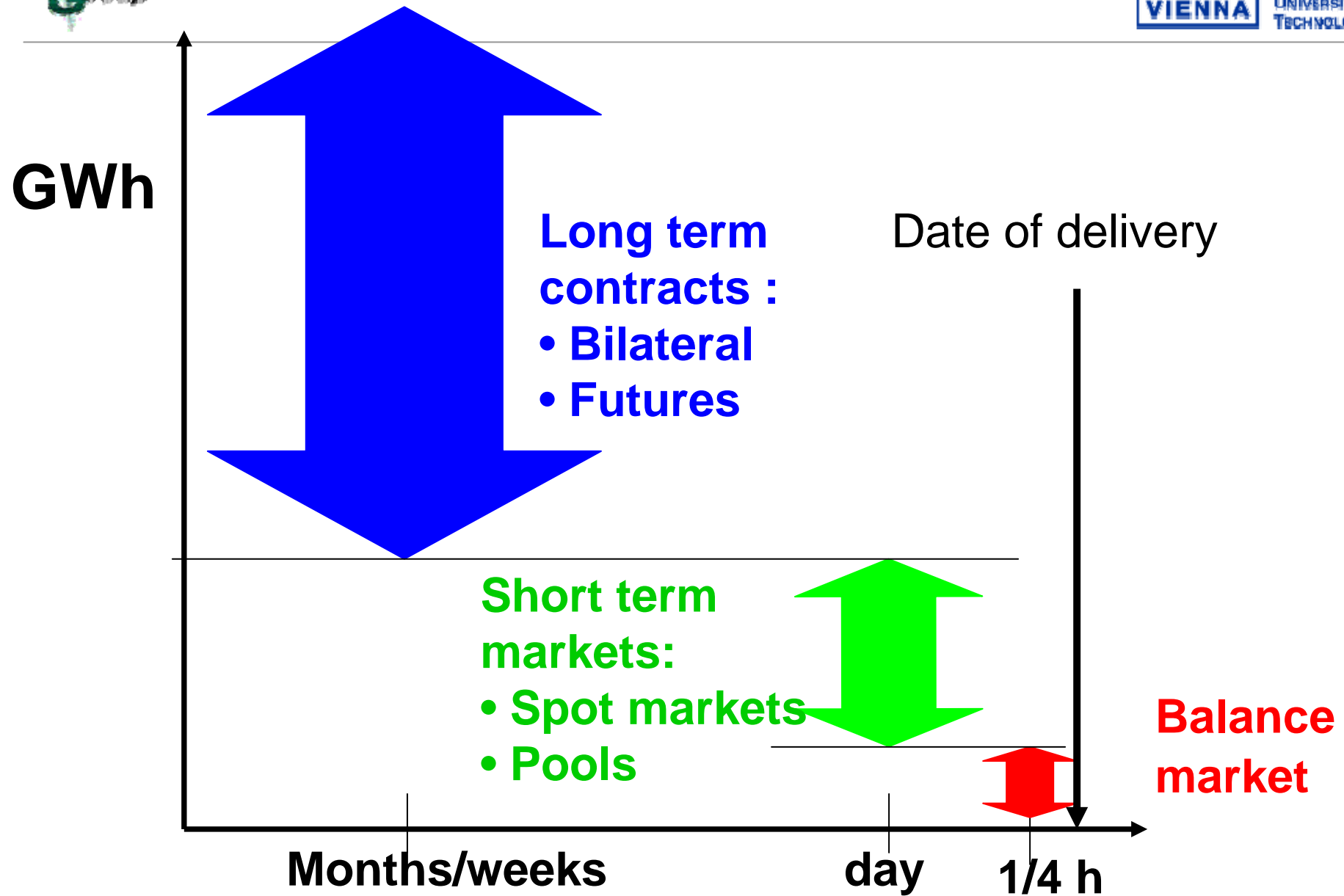


**IF I OWN 30 GW OF GENERATION
CAPACITY I CAN AFFORD TO TAKE
OUT 3 MW.**

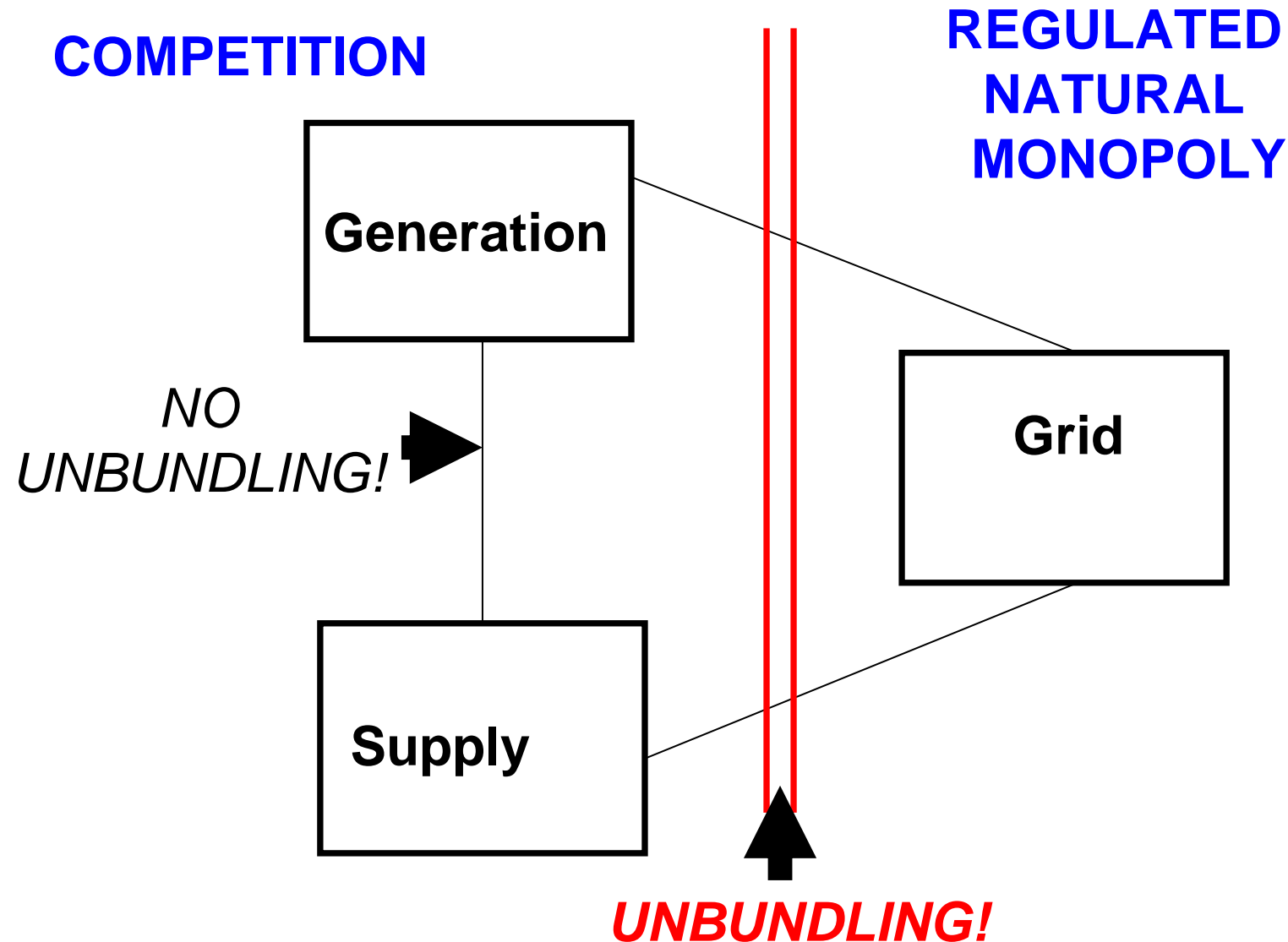
**IF I OWN 3 GW OF GENERATION
CAPACITY I CANNOT AFFORD TO
TAKE OUT 3 MW.**

5. THE RELEVANCE OF LONG-TERM CONTRACTS

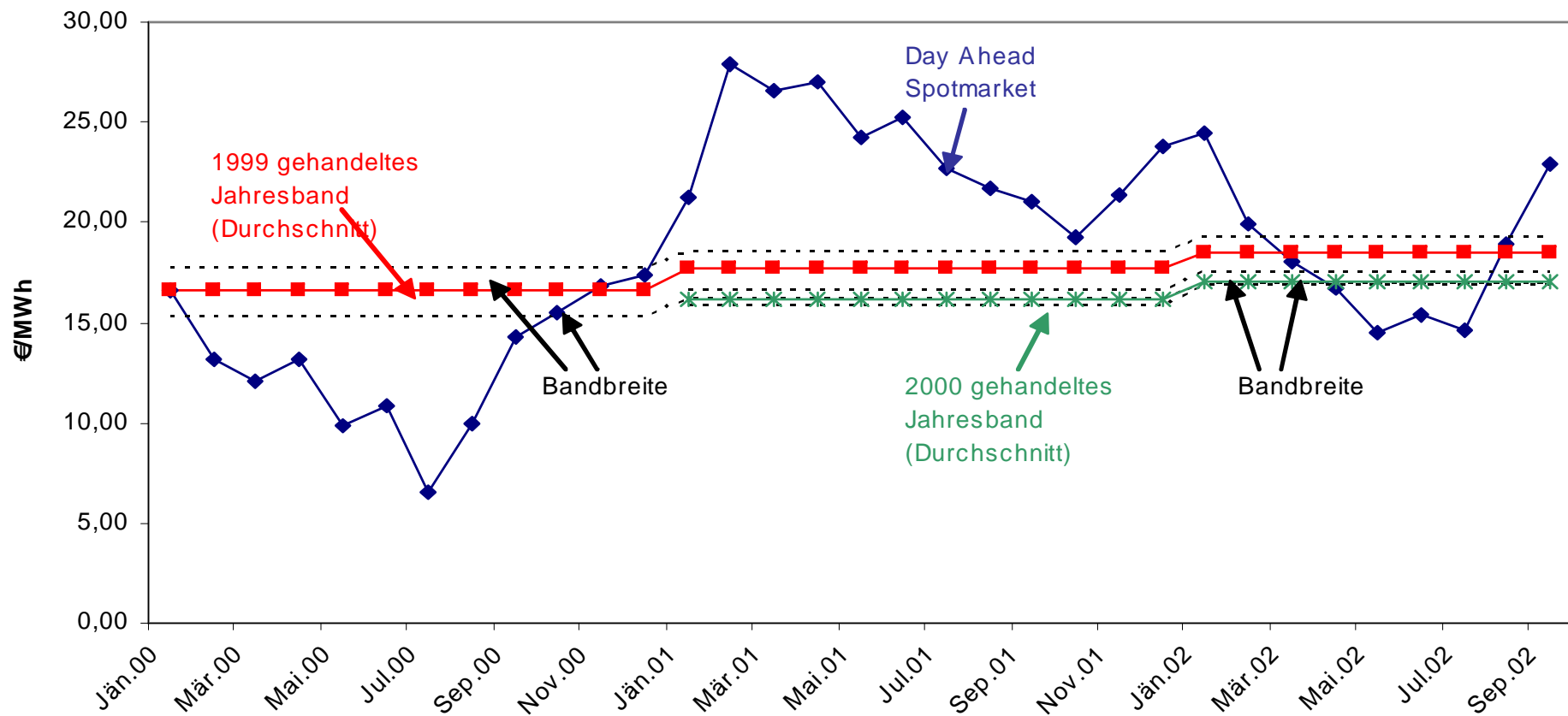
- **Nordic market: long term bilateral contracts always allowed**
- **England & Wales (till 2001): mandatory pool led to „contracts for differences“**



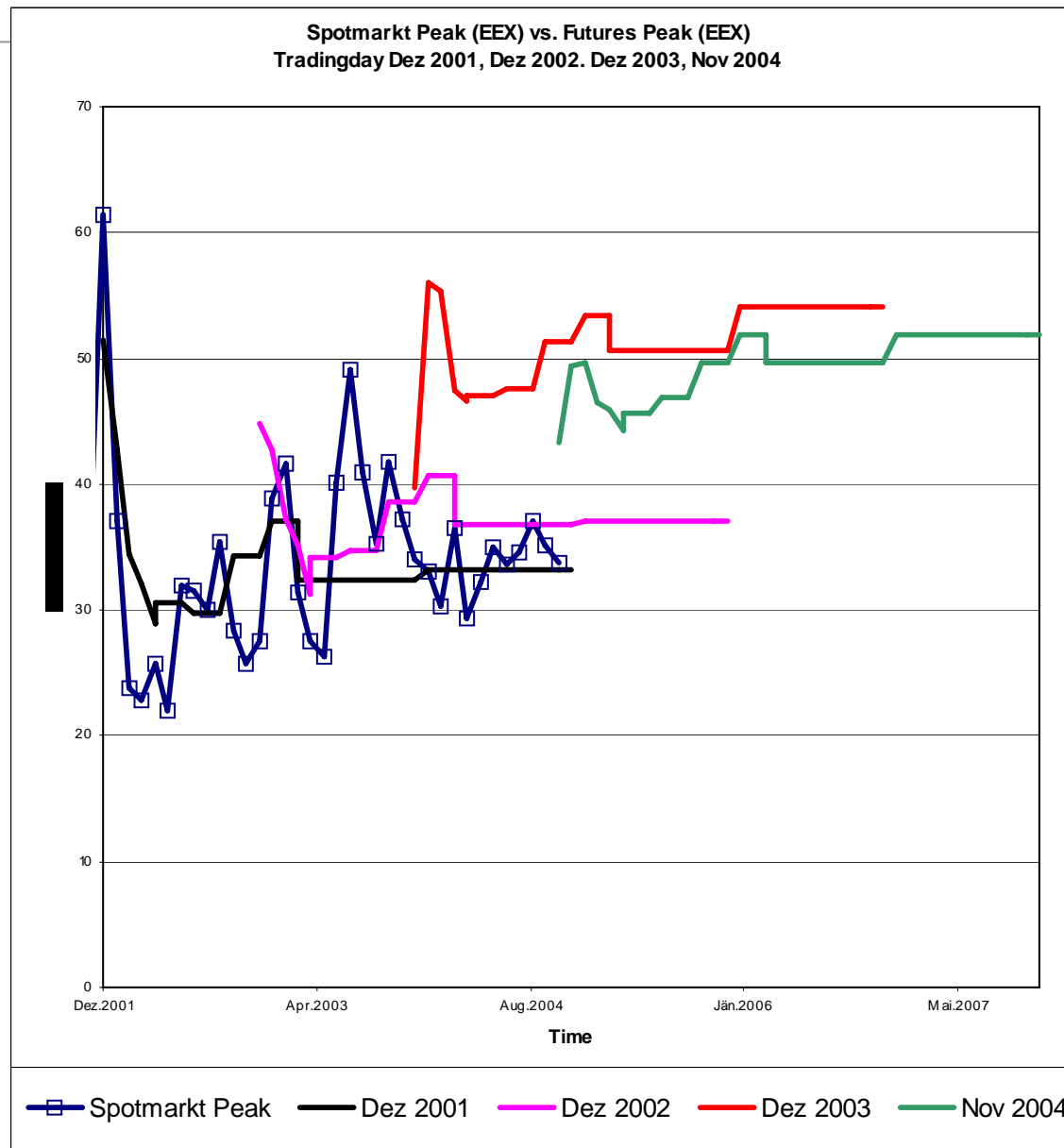
CORRECT UNBUNDLING



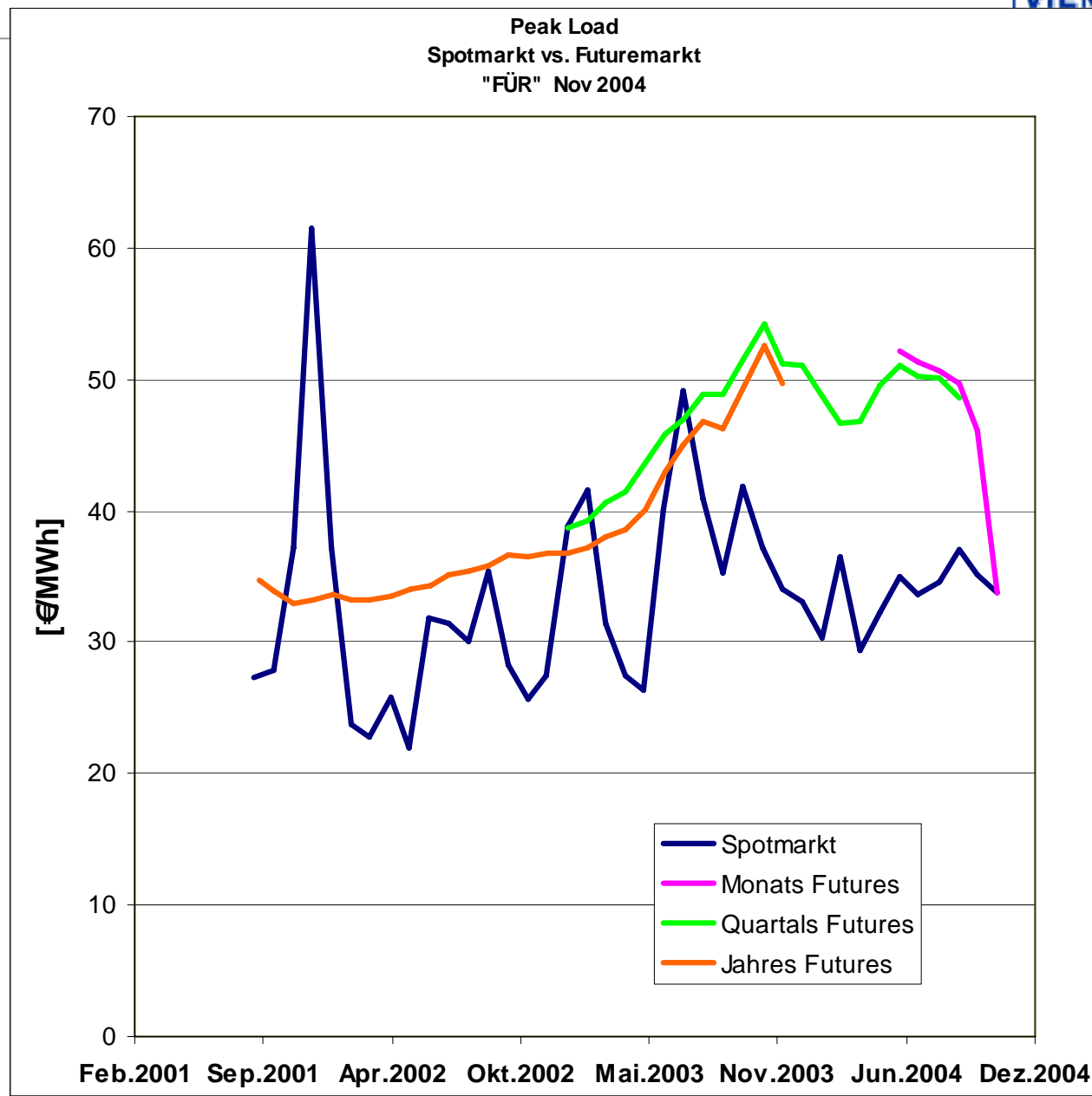
Tatsächliche Nordic Poolpreise und gehandelte Forwardpreise (Jahresband) für den selben Zeitraum



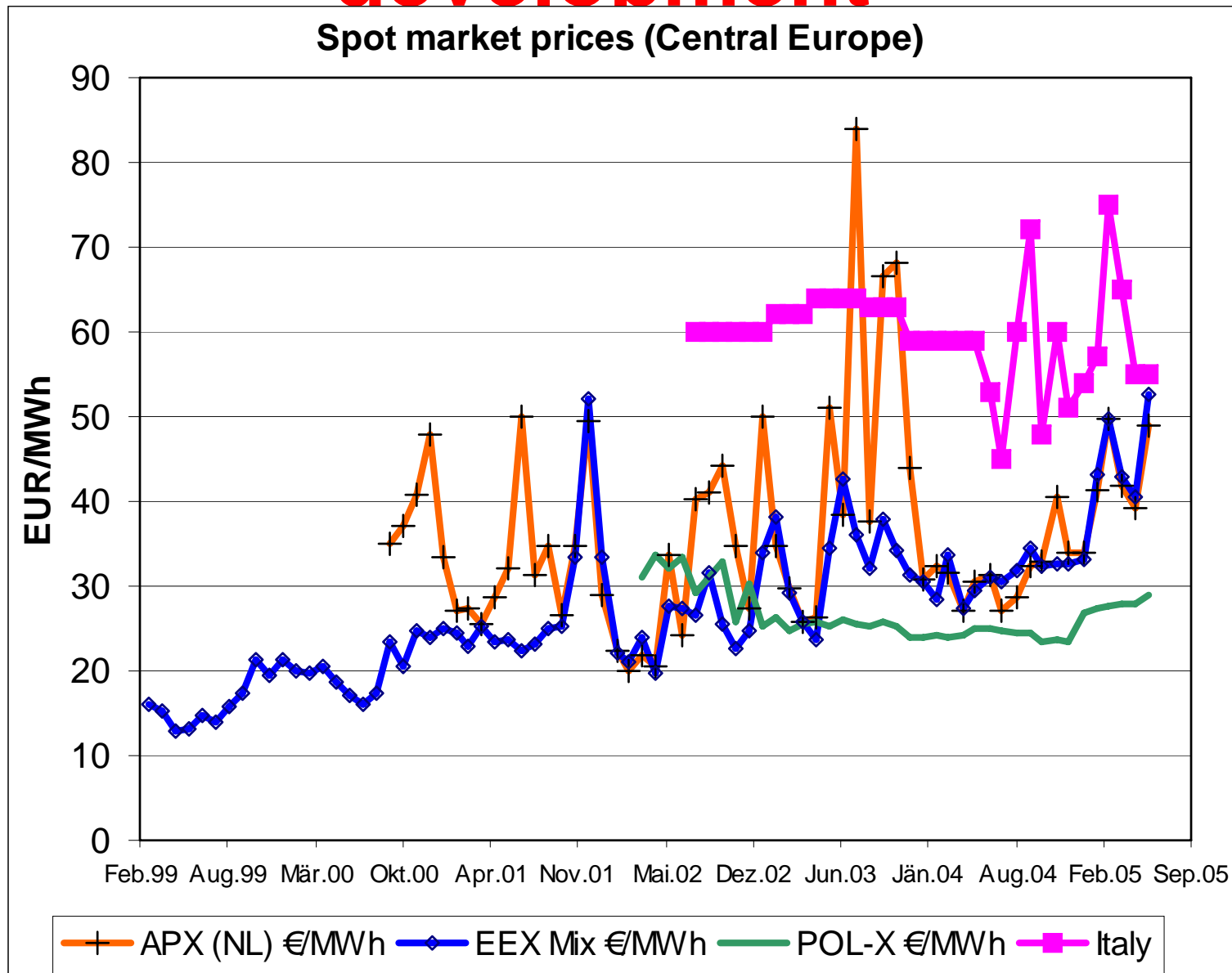
FUTURES „FROM“ YEAR X, PEAK



FUTURES „FOR“ NOV. 2004, PEAK



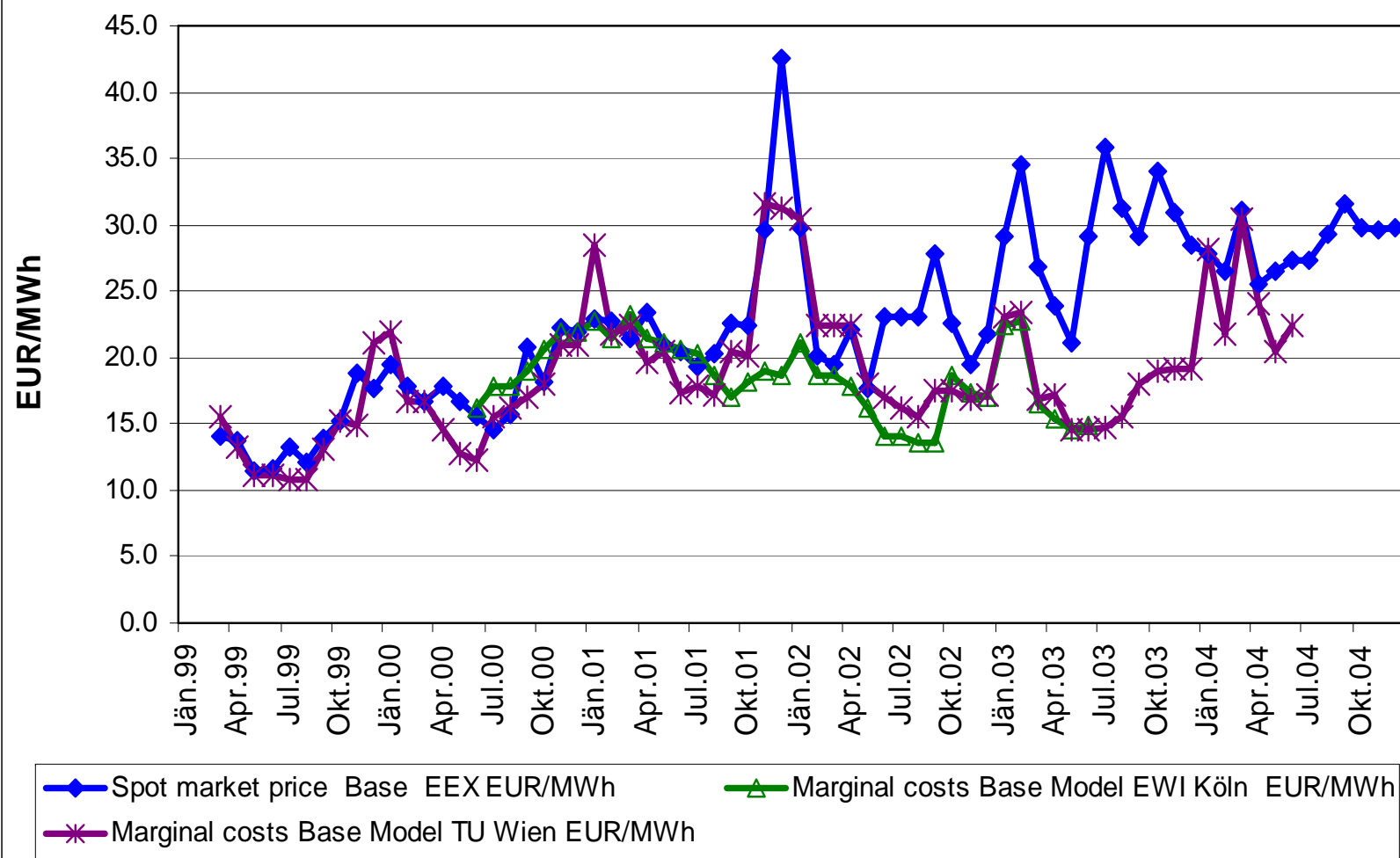
6. Wholesale price development



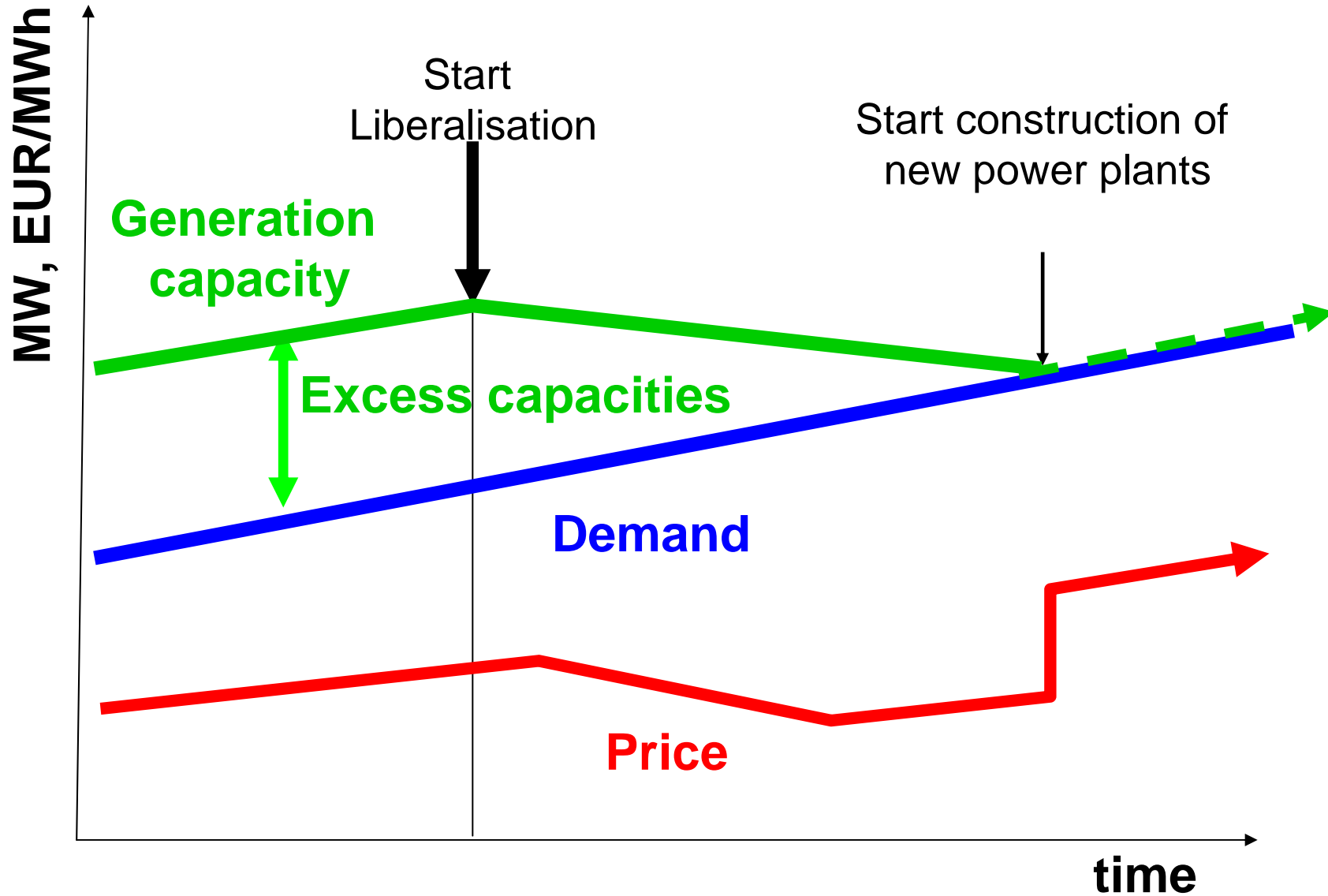
Market power?

A marginal cost model

Marginal cost model spot market base



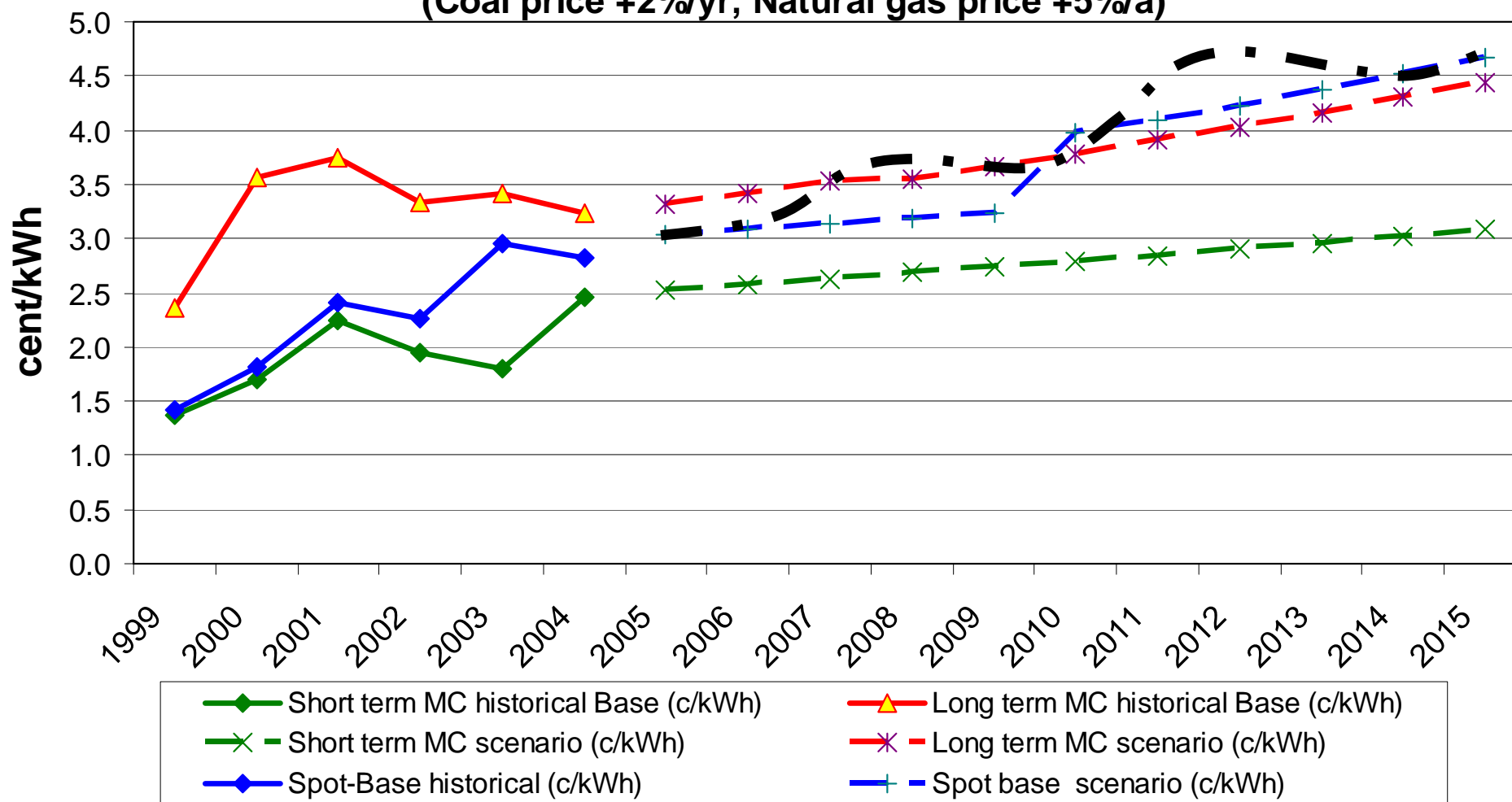
CAPACITY DEVELOPMENT: MODEL BOTTLENECK



Perspectives for price development

Spotmarket Base

(Coal price +2%/yr, Natural gas price +5%/a)



7 CONCLUSIONS

- I am in favour of higher electricity prices but not by means of monopoly rents of large generators but by means of higher energy taxes
- A certain magnitude of reserve capacity in the system is absolutely necessary for effective competition
- If reserve capacity falls below this margin incentives for **new plants (by IPPs?)** or **demand side activities** must be developed

FURTHER INFORMATION:

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